



# **Virtual Investor Conference**

**March 22, 2022**

# CAUTIONARY NOTE REGARDING FORWARD LOOKING STATEMENTS

This presentation contains forward-looking information about First Resource Bank that is intended to be covered by the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that are not historical facts. These statements can be identified by the use of forward-looking terminology such as “believe,” “expect,” “may,” “will,” “should,” “project,” “could,” “plan,” “goal,” “potential,” “pro forma,” “seek,” “intend,” or “anticipate” or the negative thereof or comparable terminology, and include discussions of strategy, financial projections, guidance and estimates, statements regarding plans, objectives, expectations or consequences of announced transactions, and statements about the future performance, operations, products and services. The Bank cautions readers not to place undue reliance on these statements.

The Bank’s business and operations are subject to a variety of risks, uncertainties and other factors. Consequently, actual results and experience may materially differ from those contained in any forward-looking statements. Such risks, uncertainties and other factors that could cause actual results and experience to differ from those projected include, but are not limited to, the following: the impact of conditions in the capital markets or the economy generally, the effects of changes in law or regulation, including regulatory requirements or other actions mandated by the Bank’s regulators, the credit quality of loans, the effect of changes in interest rates, potential declines in the value of the Bank’s assets and the effects of any resulting impairment charges, competition from other financial institutions, the adequacy of the Bank’s information technology systems, severe weather and natural disasters, and the nature and frequency of litigation and other similar proceedings to which the Bank may become a party. The Bank makes no commitment to revise or update any forward-looking statements in order to reflect events or circumstances occurring or existing after the date any forward-looking statement is made.

# First Resource Bank

- Community bank based in Southeastern Pennsylvania
- Established in 2005
- Executive management team founded the Bank





# Hybrid Community Bank

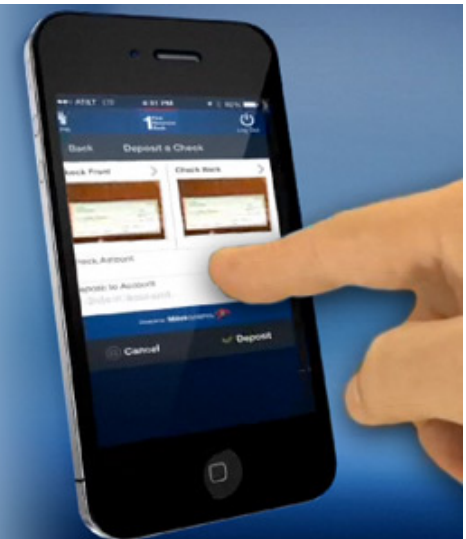
- Combination of limited physical “high touch” branches complimented by “high tech” banking products and services on par with those offered by national financial services providers
- Don’t need to be on every street corner, but do need to be available 24/7



## GO MOBILE!

No time to get to our branch?  
Check your balance and transaction history,  
deposit checks, transfer money, pay bills and more.

Mobile banking is now available!  
Visit your app store to download the new MOBILE APP!



# Technology Focused

66% of daily items deposited now flowing through Remote Deposit Capture & Mobile Deposit



STILL WASTING TIME  
**DRIVING DEPOSITS**  
TO THE **BANK?**

get **FRed™**  
First Resource Easy Deposit™  
*instead!*



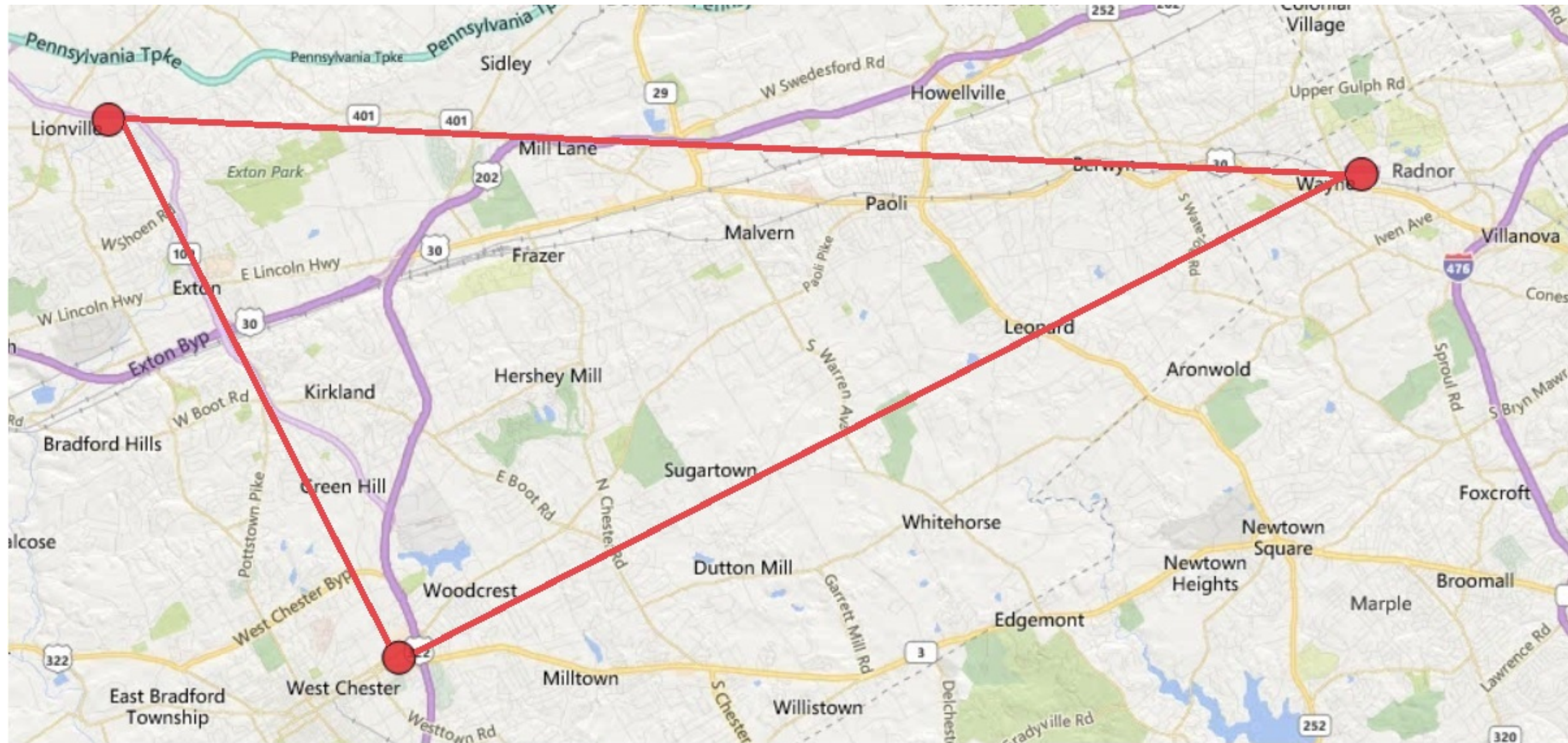
# Technology Focused

- Utilizing proven, cost-effective, competitive technology solutions
- Upgraded core processing system installed July 2021
- Digital banking platform updated January 2022 (mobile and online banking)
- Near term planned enhancements include:
  - Internal workflow automations
  - Business cash management
  - Small business lending
  - Deposit online account opening



# Deposit Market

- Combined area creates a \$16 billion deposit market triangle





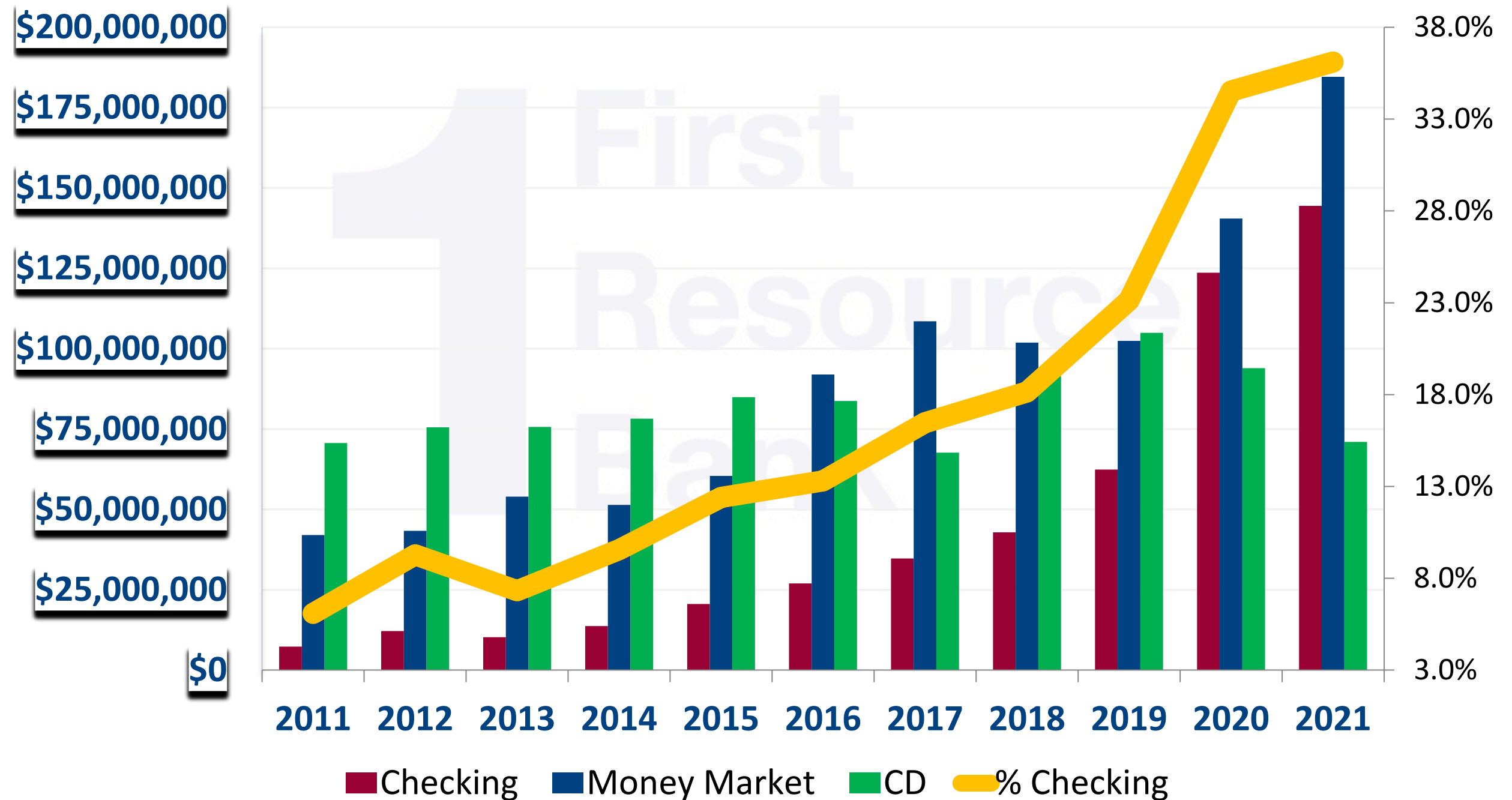
# Primary Deposit Markets

- **Exton, Pennsylvania Branch**
  - \$203 million in deposits at 6/30/21
  - Market had \$3.1B at 6/30/21, 17 branches
- **West Chester, Pennsylvania Branch**
  - \$162 million in deposits at 6/30/21
  - Market had \$5.0B at 6/30/21, 34 branches
- **Wayne, Pennsylvania Branch (opened in October 2019)**
  - \$29 million in deposits at 6/30/21
  - Market had \$3.6B at 6/30/21, 19 branches

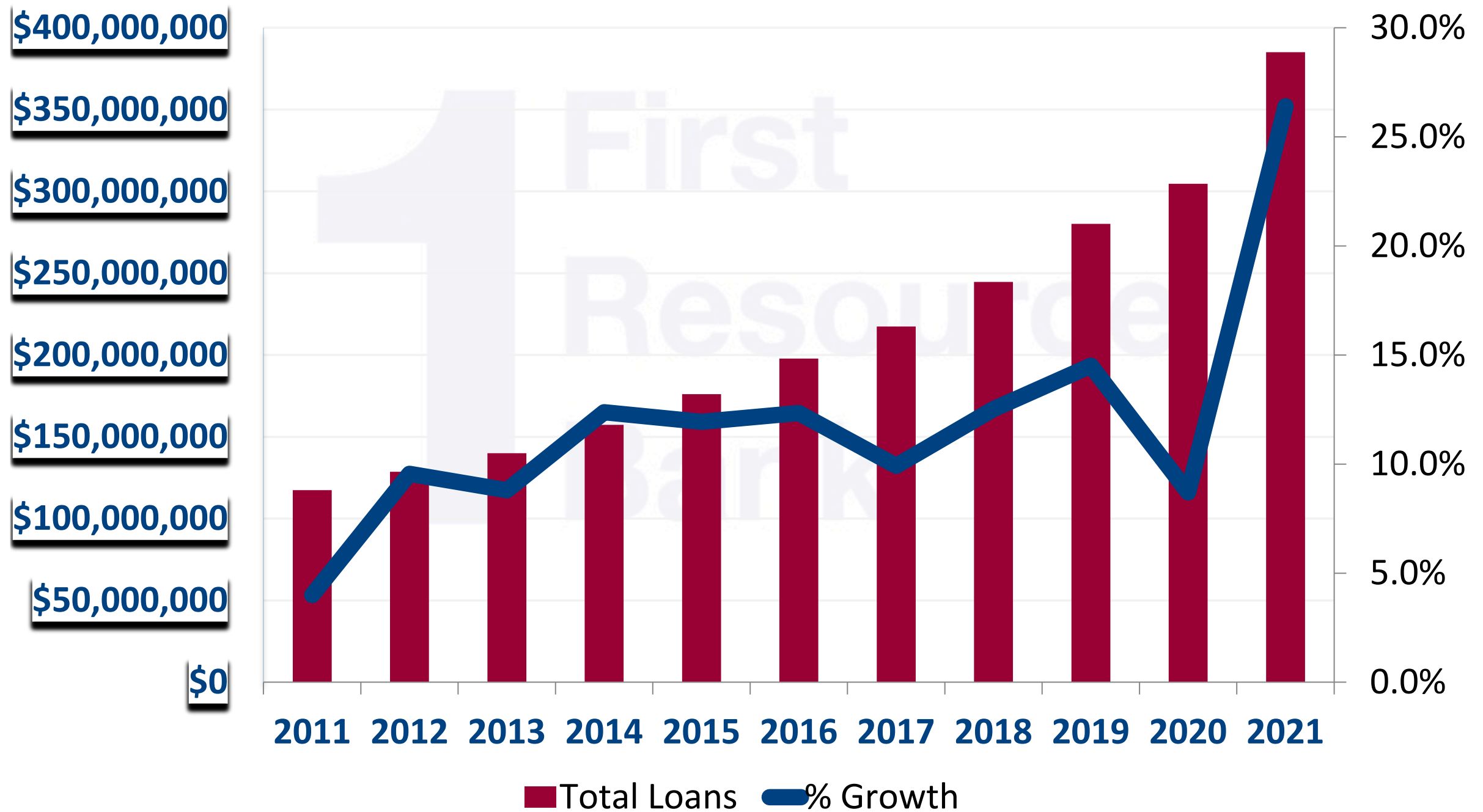




# Deposit Growth



# Loan Growth (excluding PPP)

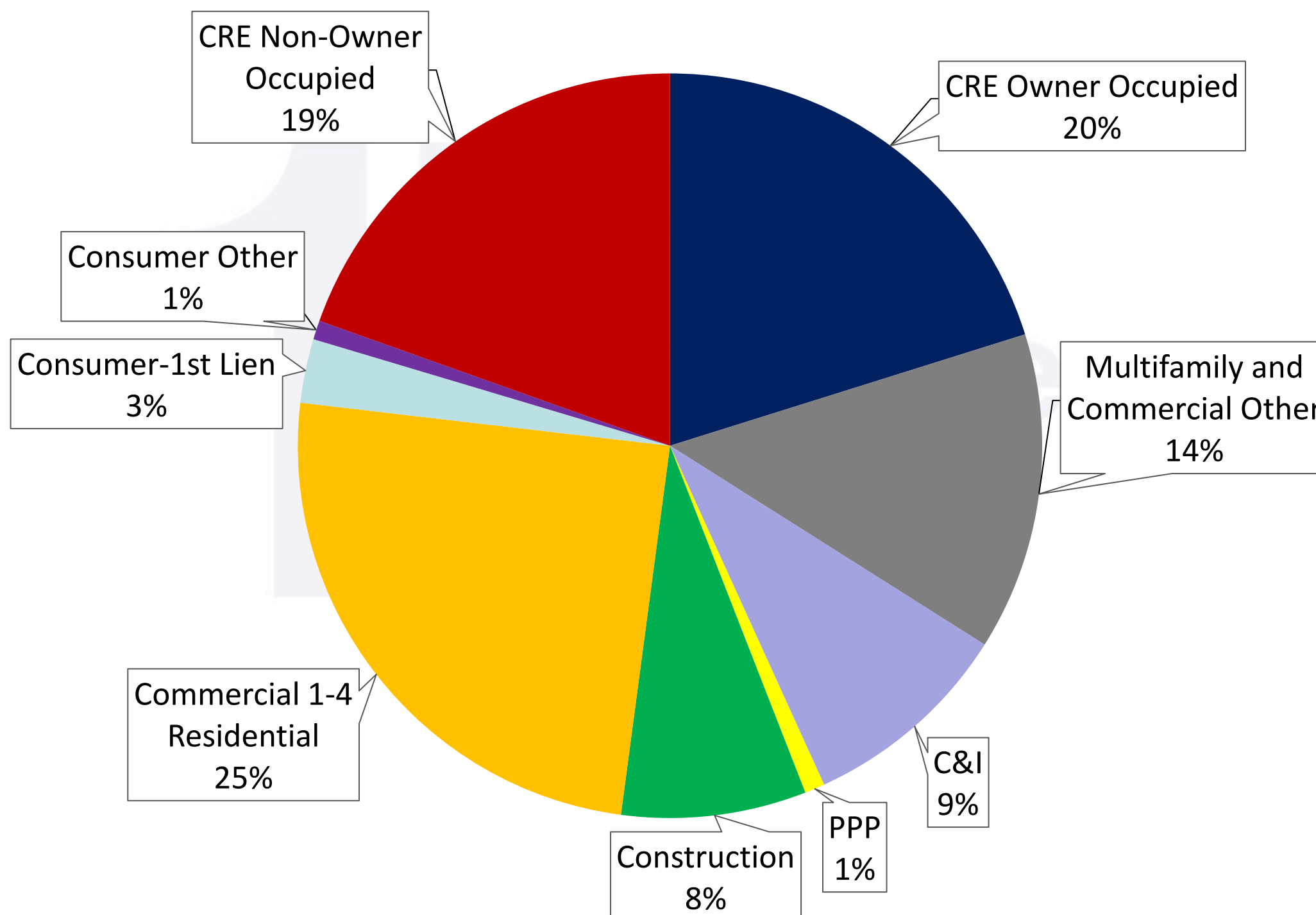


# PPP Impact

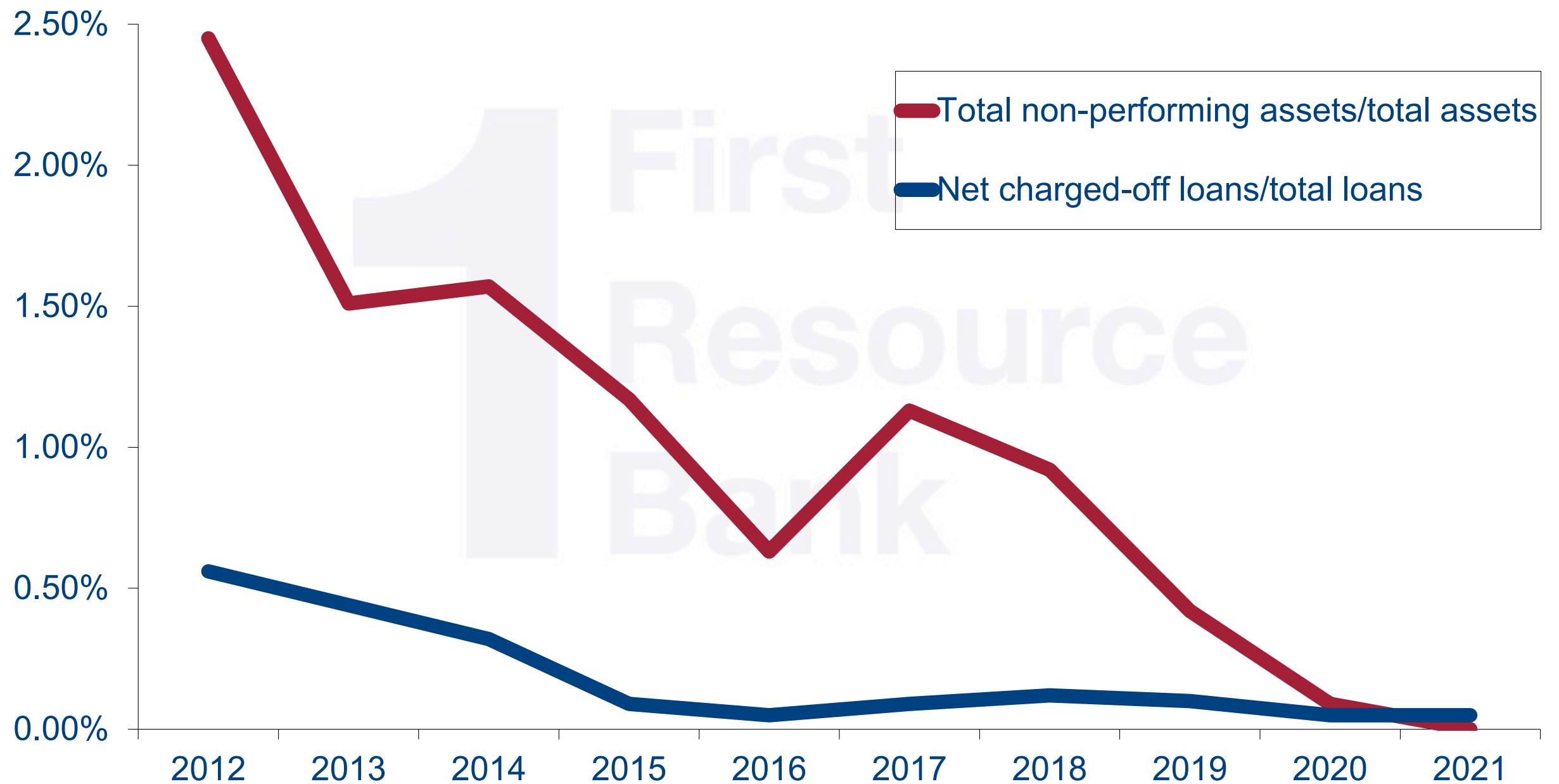
- Total PPP loans \$83.4 million, 654 loans
- 1 loan in payment mode, last 2 loan forgiveness applications in process
- Total fees generated \$3.0 million
- 2020 fee recognition \$1.1 million
- 2021 fee recognition \$1.7 million
- Approximately \$165 thousand in fees still to be recognized in 2022



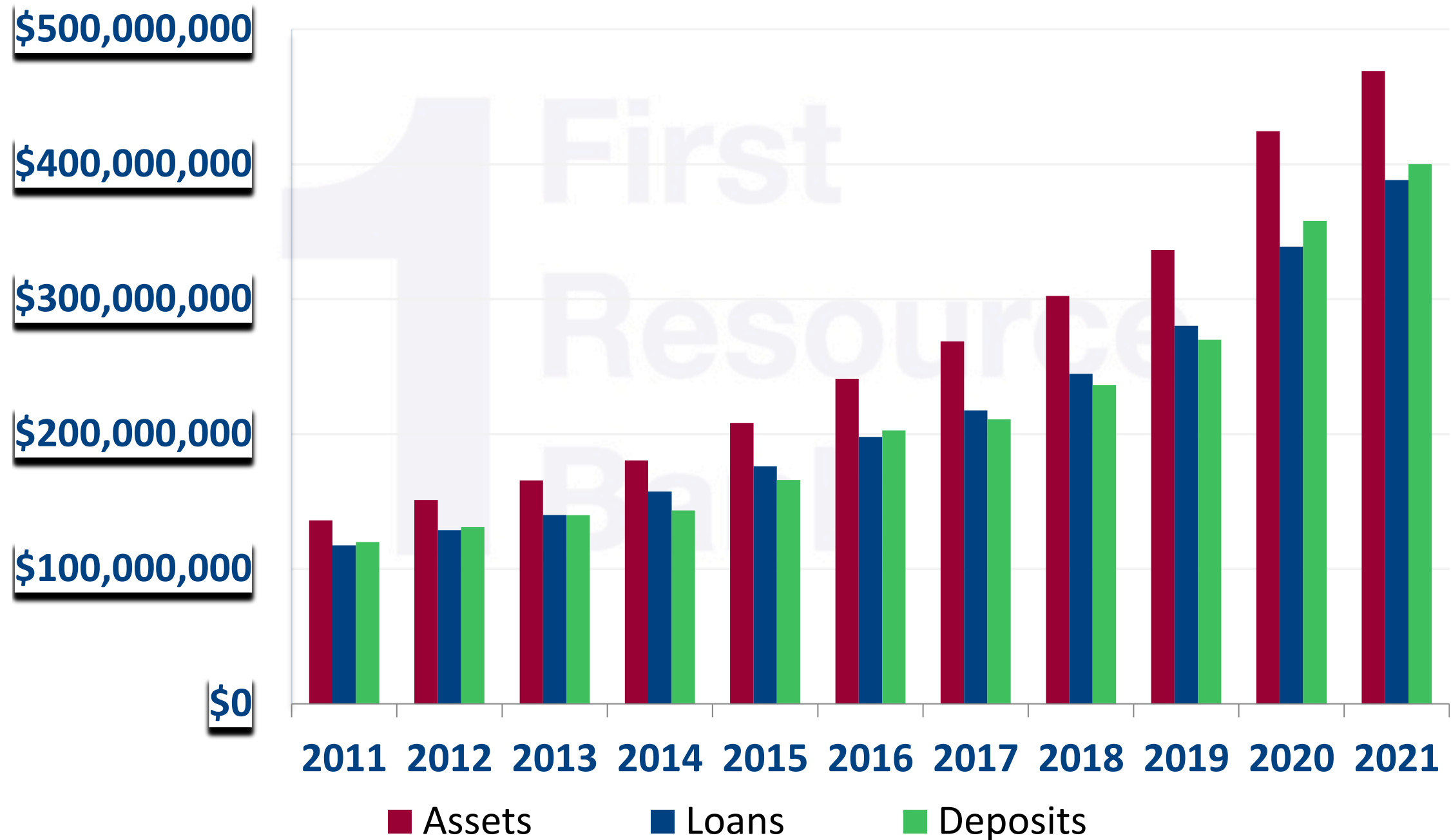
# Loan Portfolio Mix at 12/31/21



# Improving Asset Quality

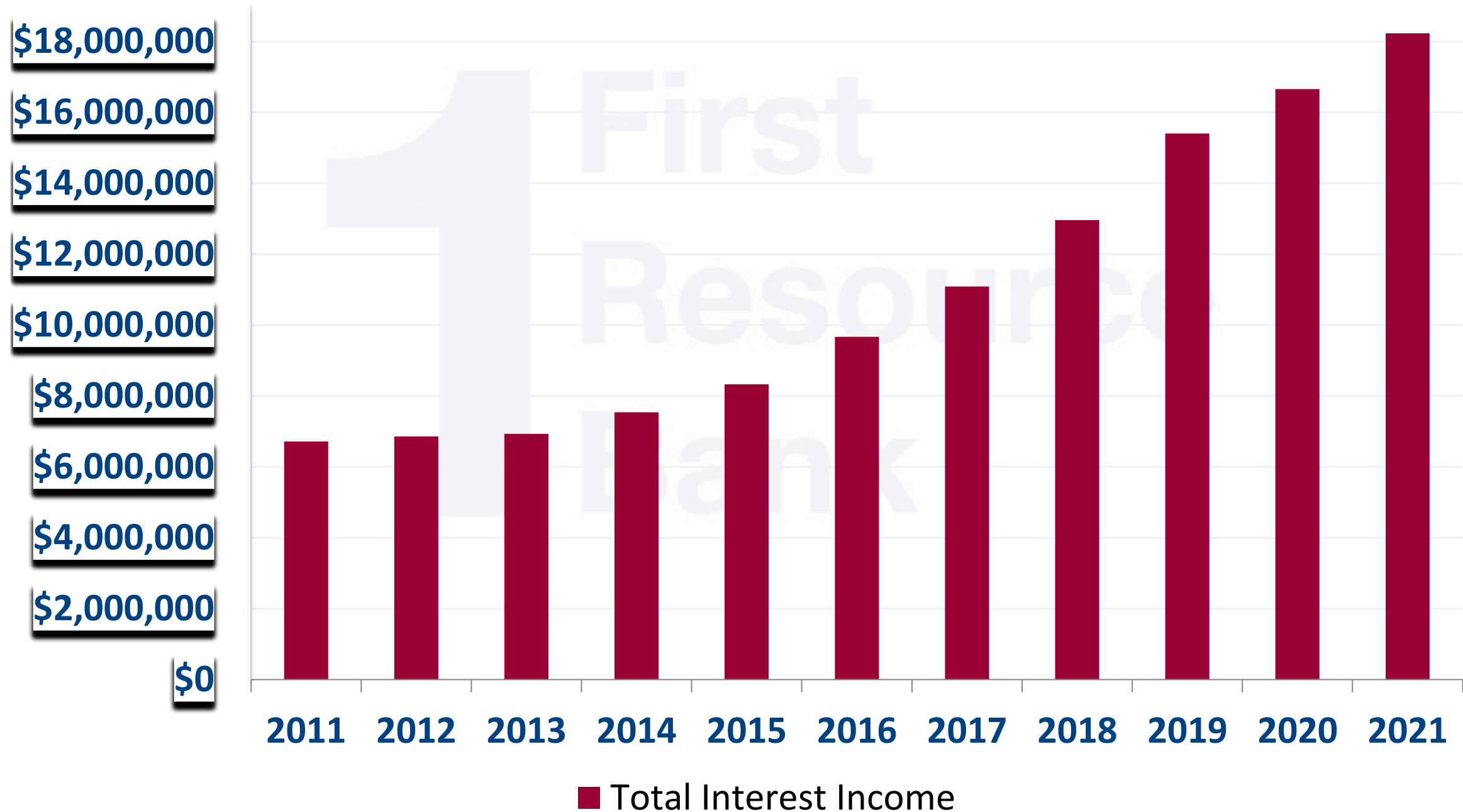


# Balance Sheet Growth





# Top Line Income Growth

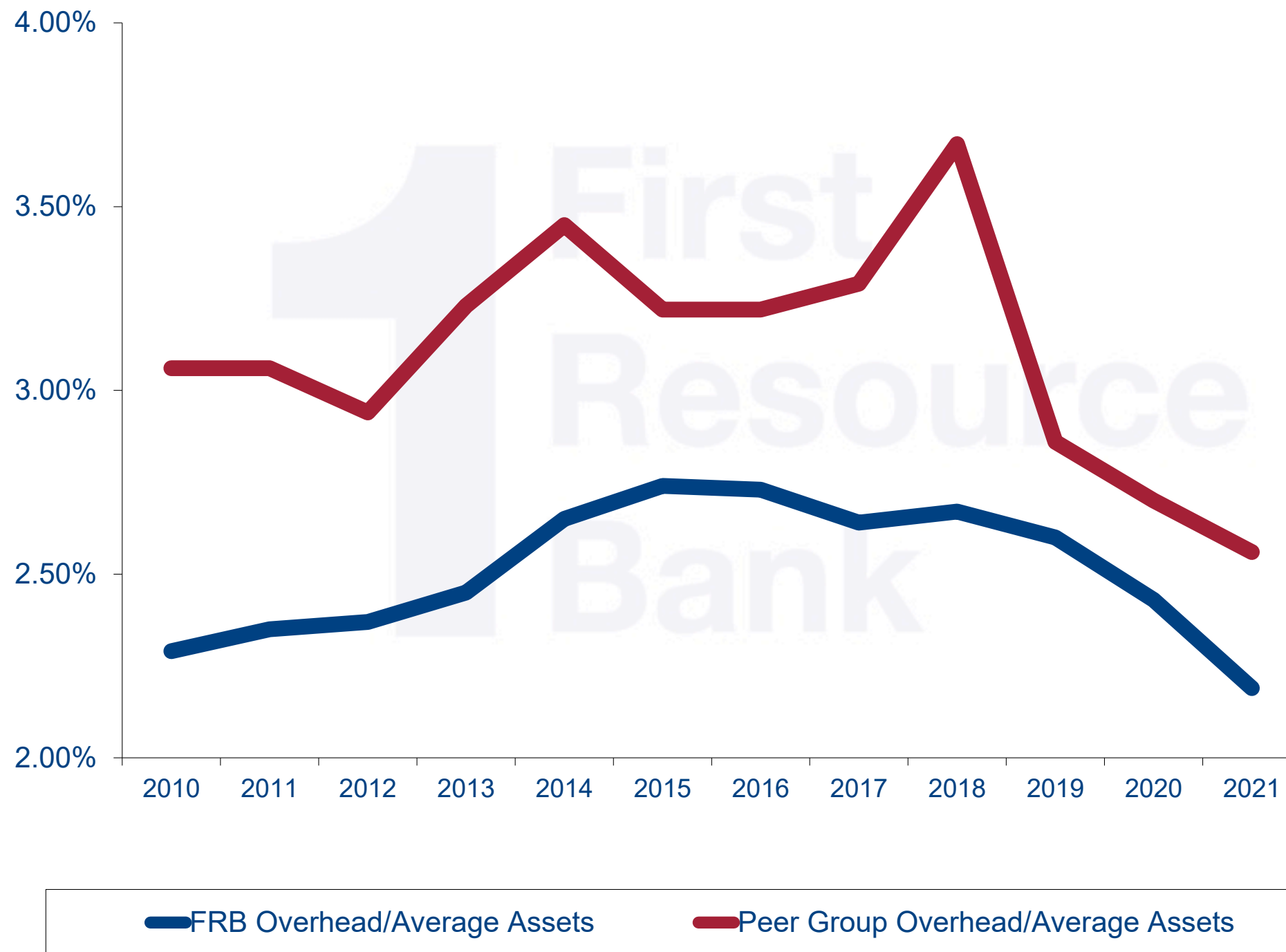


# Net Interest Margin



Note: Prior to 2019 Peer Group was PA Banks with Assets \$100M to \$300M; Peer Group for 2019-21 is PA Banks with Assets \$100M to \$1B.

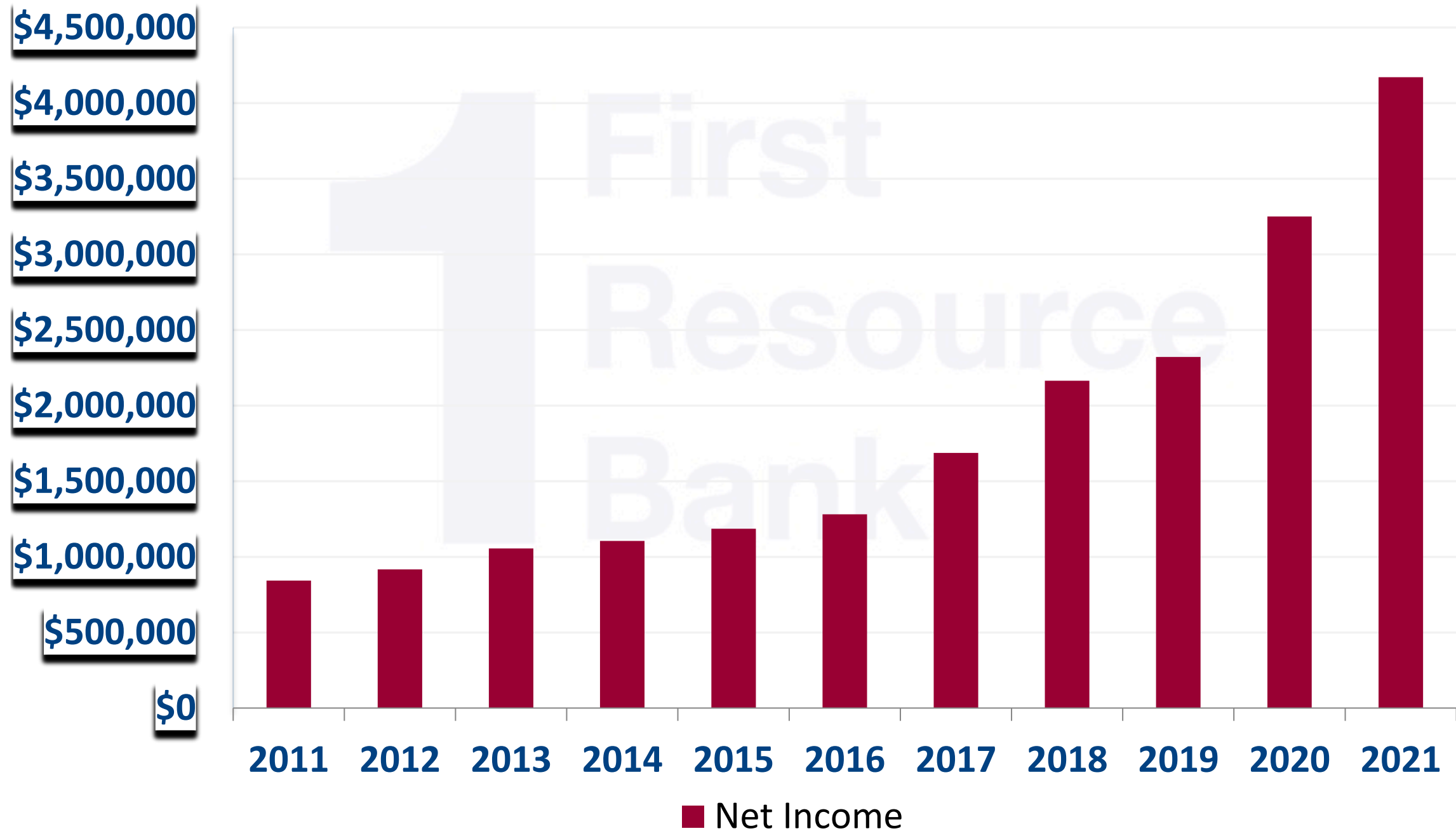
# Overhead Expense Control



Note: Prior to 2019 Peer Group was PA Banks with Assets \$100M to \$300M; Peer Group for 2019-21 is PA Banks with Assets \$100M to \$1B.



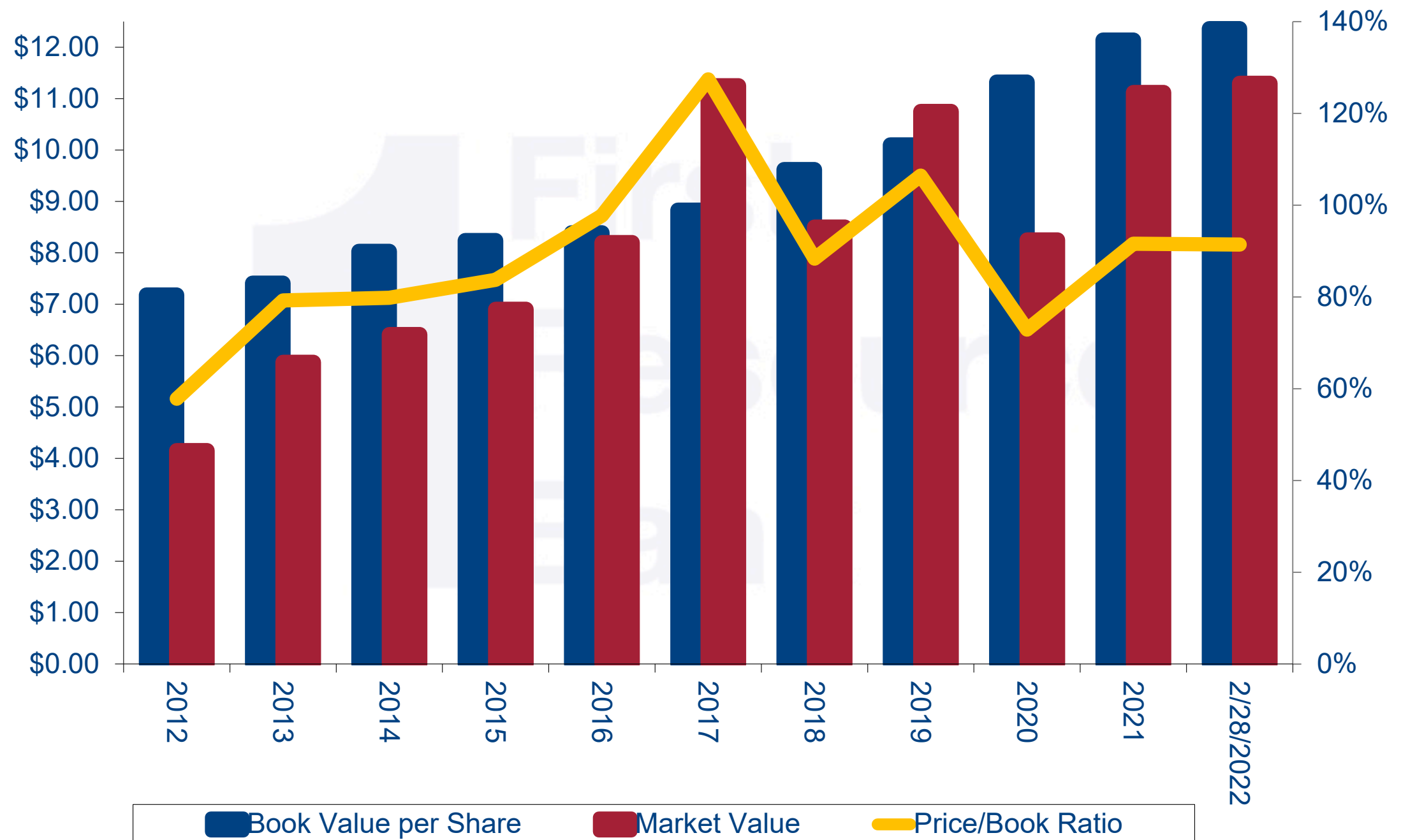
# Net Income Growth



# Capital

- Holding company formation in process-First Resource Bancorp, Inc.
- Shareholder vote on holding company formation on April 27, 2022
- Holding company will provide access to enhanced capital options in the future

# Book Value vs. Market Value





# Common Stock Performance

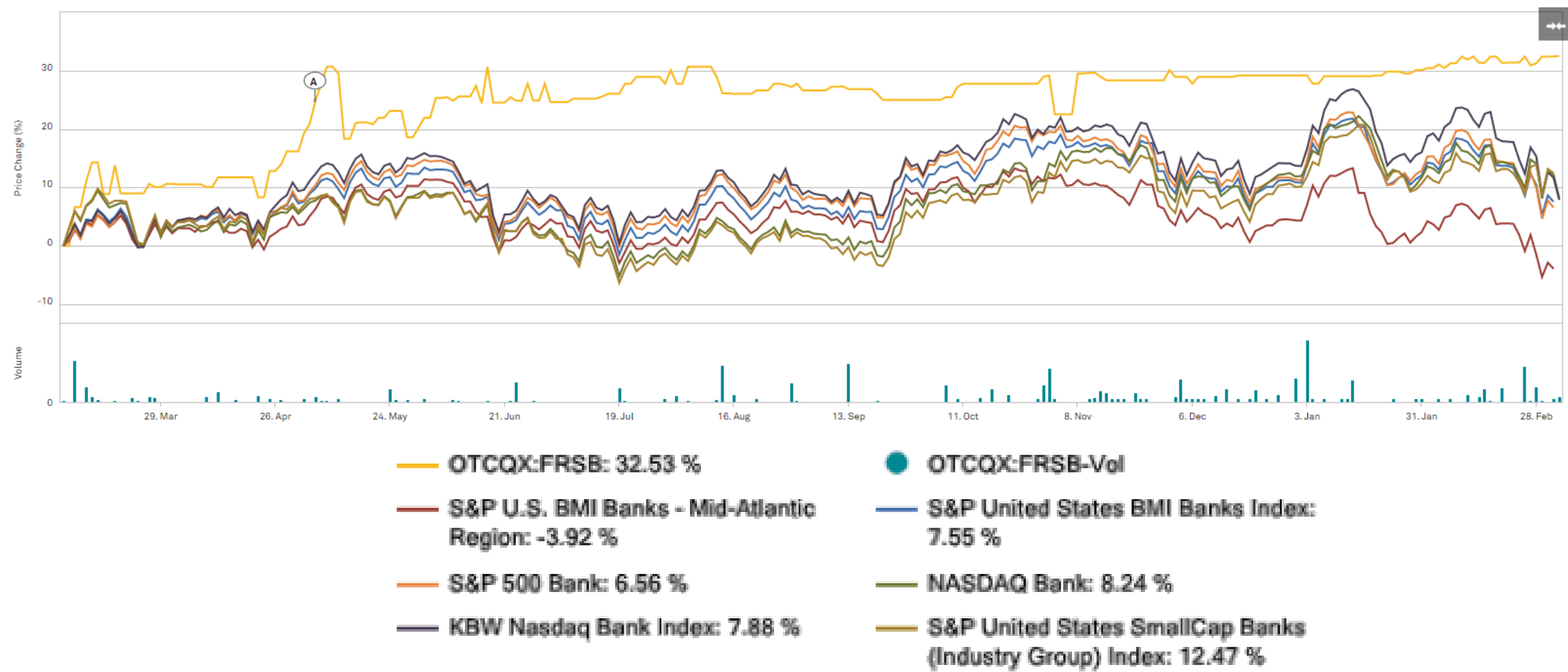


First Resource Bank | STOCK CHART ☐ Try the new Stock Chart  
OTCQX:FRSB (MI KEY: 4096749; SPCIQ KEY: 22198873)

CREATE ALERT   ADD TO   PRINT   EXPORT   BUILD A REPORT

Currency **REPORTED CURRENCY**   **FILTERS** Period 1 Year Frequency Daily Indexes KBW Nasdaq Bank Index, S&P 500... Metric Price Change (%)

Chart   Data



# Culture is Everything

Happy Employees = Happy Customers

Low employee turnover

PHILADELPHIA BUSINESS JOURNAL



2021 BEST PLACES TO WORK



# Best Bank in Chester County

Voted Best Bank in Chester County for 2017-2021 by readers of The Daily Local, Chester County's local newspaper





# Best Bank on the Main Line

Replicating the success we've had in  
Chester County on the Main Line



# Contact Information

Glenn Marshall  
CEO

610-561-6013

[GMarshall@FirstResourceBank.com](mailto:GMarshall@FirstResourceBank.com)

Lauren Ranalli  
President & CFO

610-561-6014

[LRanalli@FirstResourceBank.com](mailto:LRanalli@FirstResourceBank.com)



**Q & A**

**Thank you for joining us!**