

**1** First  
Resource  
Bancorp, Inc.

# Virtual Investor Conference

March 22, 2023

# CAUTIONARY NOTE REGARDING FORWARD LOOKING STATEMENTS

This presentation contains forward-looking information about First Resource that is intended to be covered by the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that are not historical facts. These statements can be identified by the use of forward-looking terminology such as “believe,” “expect,” “may,” “will,” “should,” “project,” “could,” “plan,” “goal,” “potential,” “pro forma,” “seek,” “intend,” or “anticipate” or the negative thereof or comparable terminology, and include discussions of strategy, financial projections, guidance and estimates, statements regarding plans, objectives, expectations or consequences of announced transactions, and statements about the future performance, operations, products and services. The First Resource cautions readers not to place undue reliance on these statements.

The business and operations of First Resource are subject to a variety of risks, uncertainties and other factors. Consequently, actual results and experience may materially differ from those contained in any forward-looking statements. Such risks, uncertainties and other factors that could cause actual results and experience to differ from those projected include, but are not limited to, the following: the impact of conditions in the capital markets or the economy generally, the effects of changes in law or regulation, including regulatory requirements or other actions mandated by the banking regulators, the credit quality of loans, the effect of changes in interest rates, potential declines in the value of the Bank’s assets and the effects of any resulting impairment charges, competition from other financial institutions, the adequacy of the Bank’s information technology systems, severe weather and natural disasters, and the nature and frequency of litigation and other similar proceedings to which First Resource or the Bank may become a party. First Resource makes no commitment to revise or update any forward-looking statements in order to reflect events or circumstances occurring or existing after the date any forward-looking statement is made.

# First Resource Bancorp, Inc.

Holding company of First Resource Bank  
Established in 2022

## First Resource Bank

- Community bank based in Southeastern Pennsylvania
- Established in 2005
- Executive management team founded the Bank



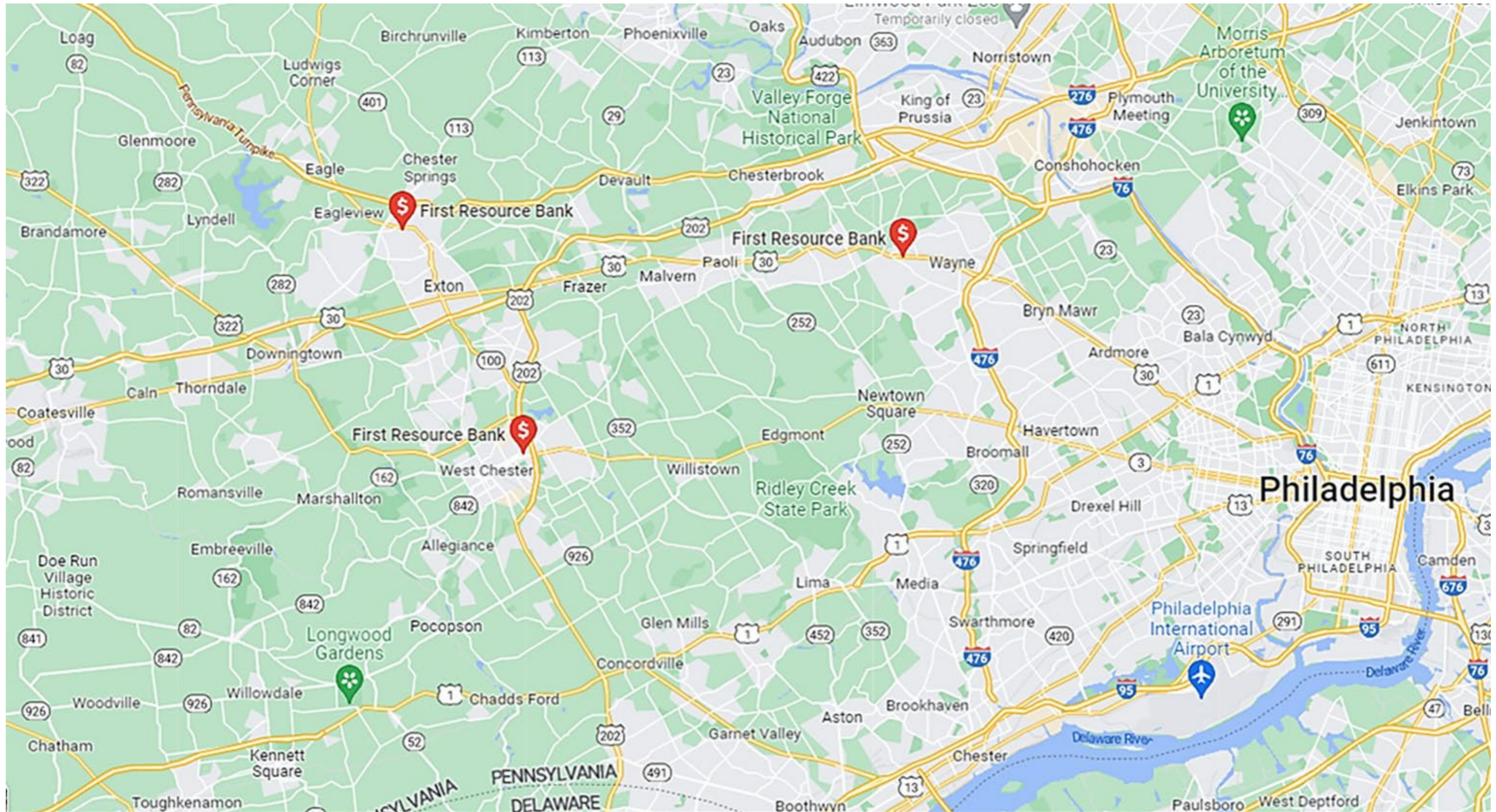
# Executive Management Team

Name	Title	Years in Banking	Years with FRB
Glenn B. Marshall	Chief Executive Officer	43 years	18 years
Lauren C. Ranalli	President & Chief Financial Officer	21 years	18 years
Natalie M. Carrozza	EVP & Chief Risk Officer	41 years	18 years
Lisa A. Donnon	EVP & Chief Lending Officer	33 years	17 years
Brian S. Jackson	EVP & Chief Information Security Officer	13 years	13 years
Kenneth R. Kramer	EVP & Chief Credit Officer	45 years	5 years
Bridget M. Moran	EVP & Chief Operating Officer & Chief Deposit Officer	10 years	5 years



# Southeastern PA Market

- Combined area creates a \$17 billion deposit market triangle





# Hybrid Community Bank

- Combination of limited physical “high touch” branches complimented by “high tech” banking products and services on par with those offered by national financial services providers
- Don't need to be on every street corner, but do need to be available 24/7



# Technology Focused

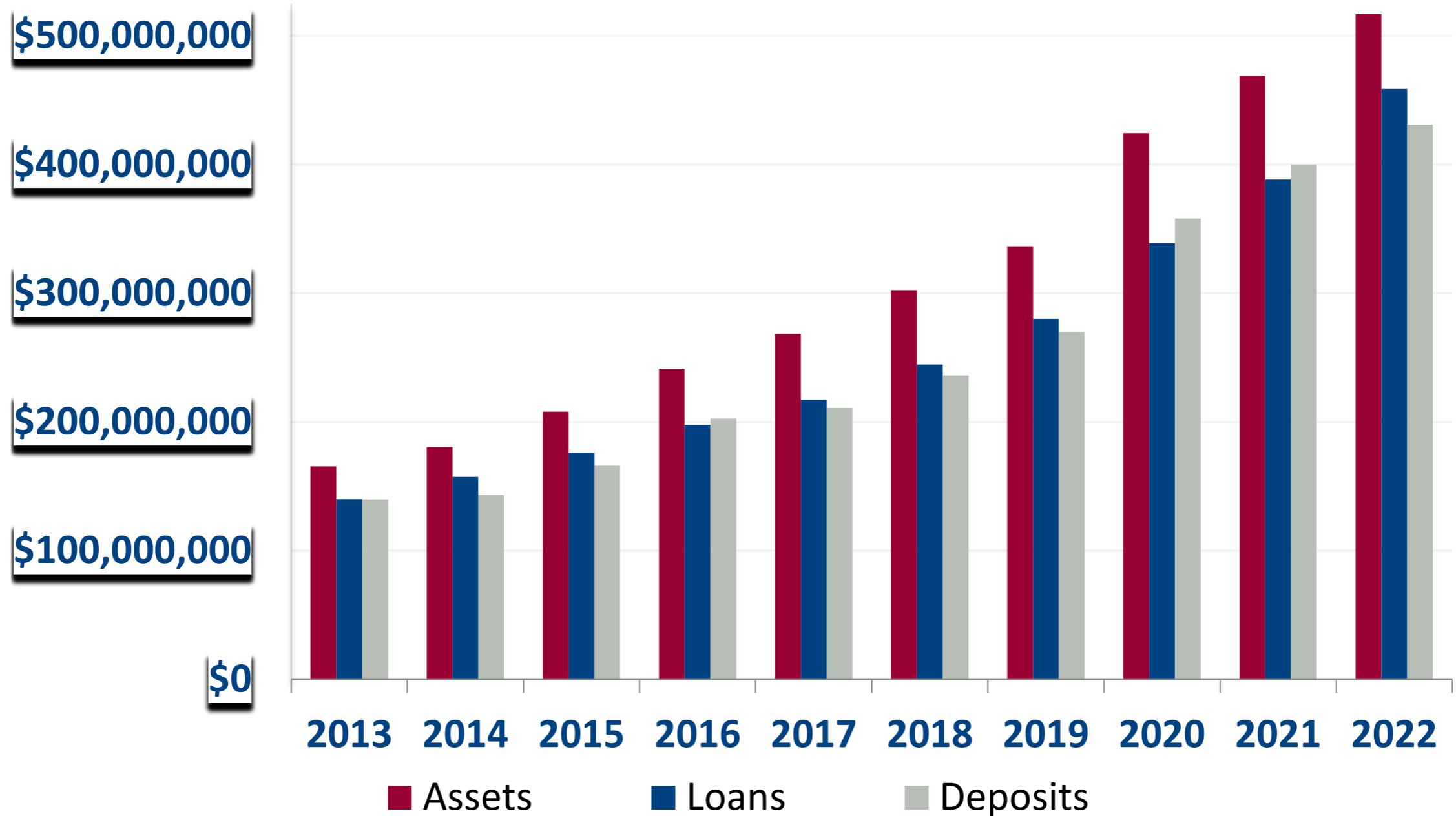
- Utilizing proven, cost-effective, competitive technology solutions since day 1
- Upgraded core processing system installed July 2021
- Digital banking platform updated January 2022 (mobile and online banking)
- Online cash management upgrade planned
- iPads used for outbound sales force to open deposit accounts at customer sites

# 2022 Highlights

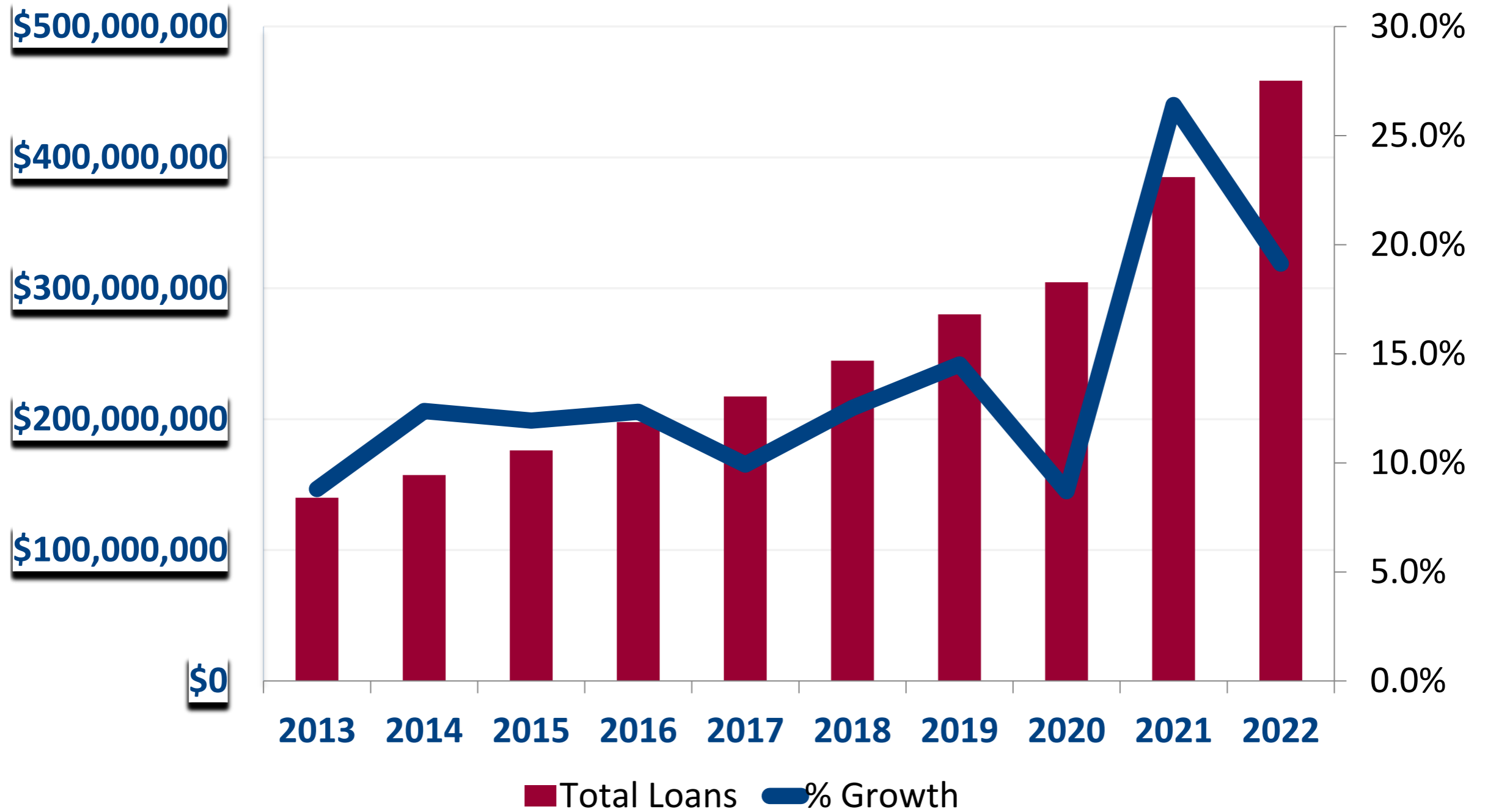
- Record net income, 35% higher than the prior year
- Total assets surpassed \$500 million
- Return on average assets 1.17%
- Return on average equity 14.91%
- Efficiency ratio 58%



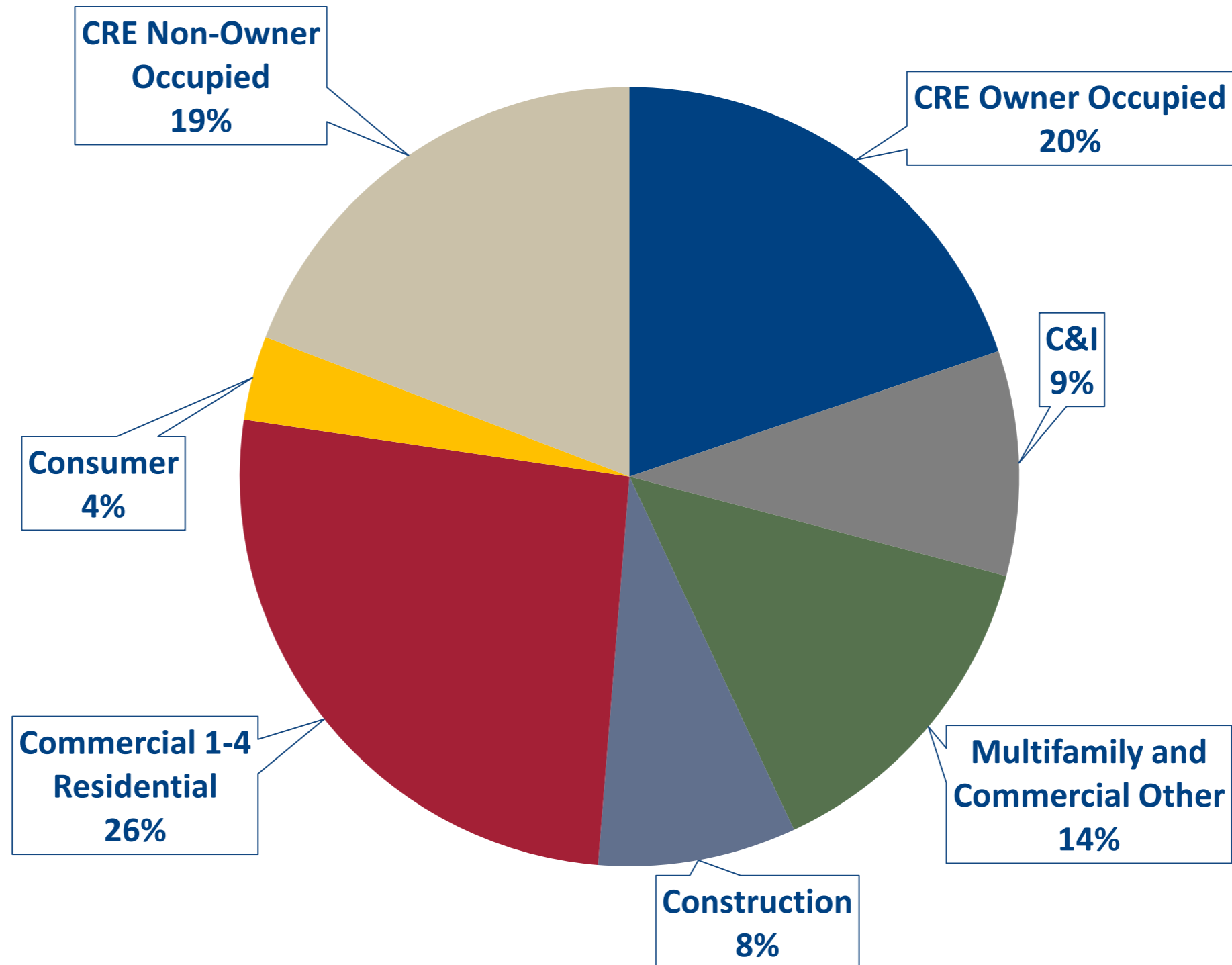
# Balance Sheet Growth



# Loan Growth (excluding PPP)

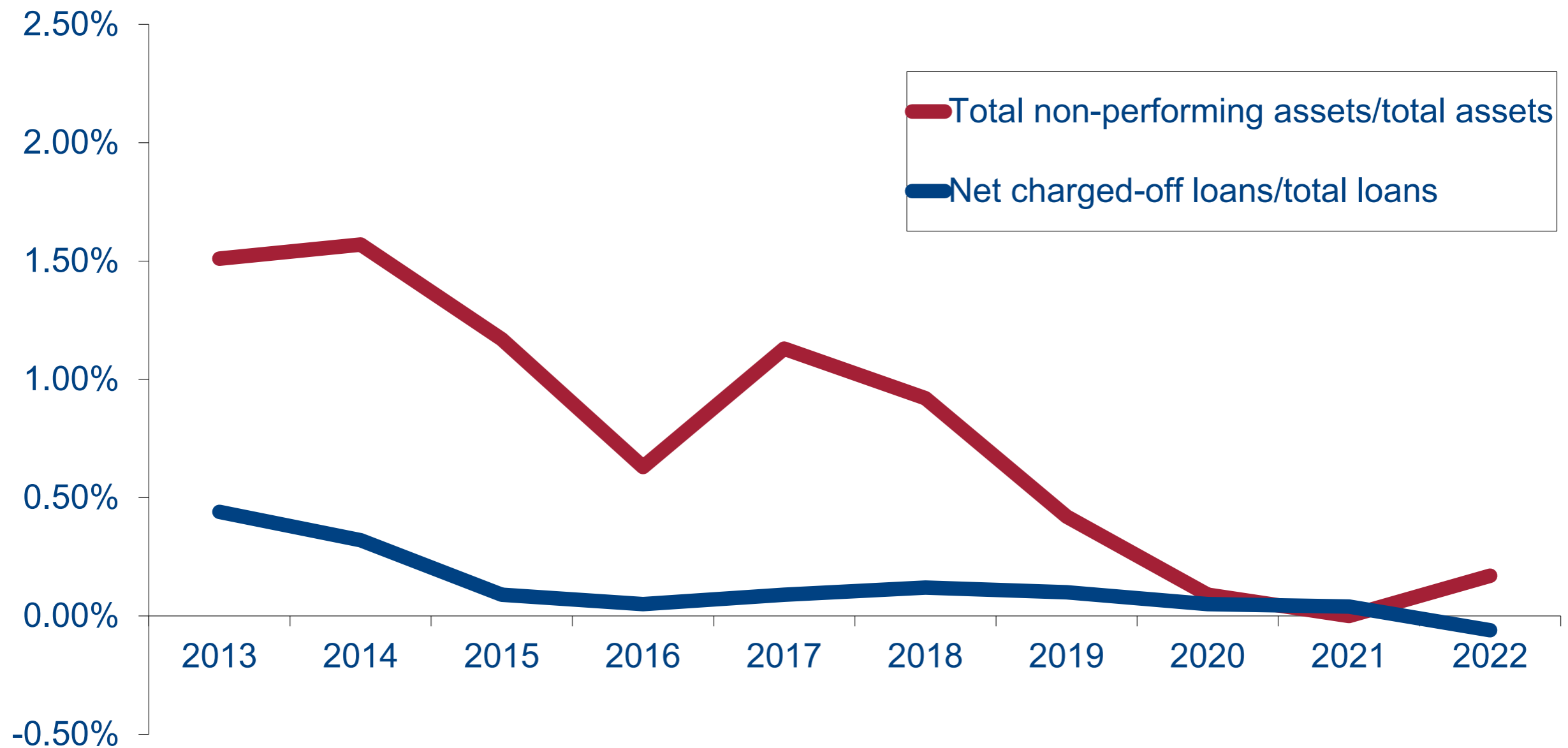


# Loan Portfolio Mix at 12/31/22





# Improving Asset Quality



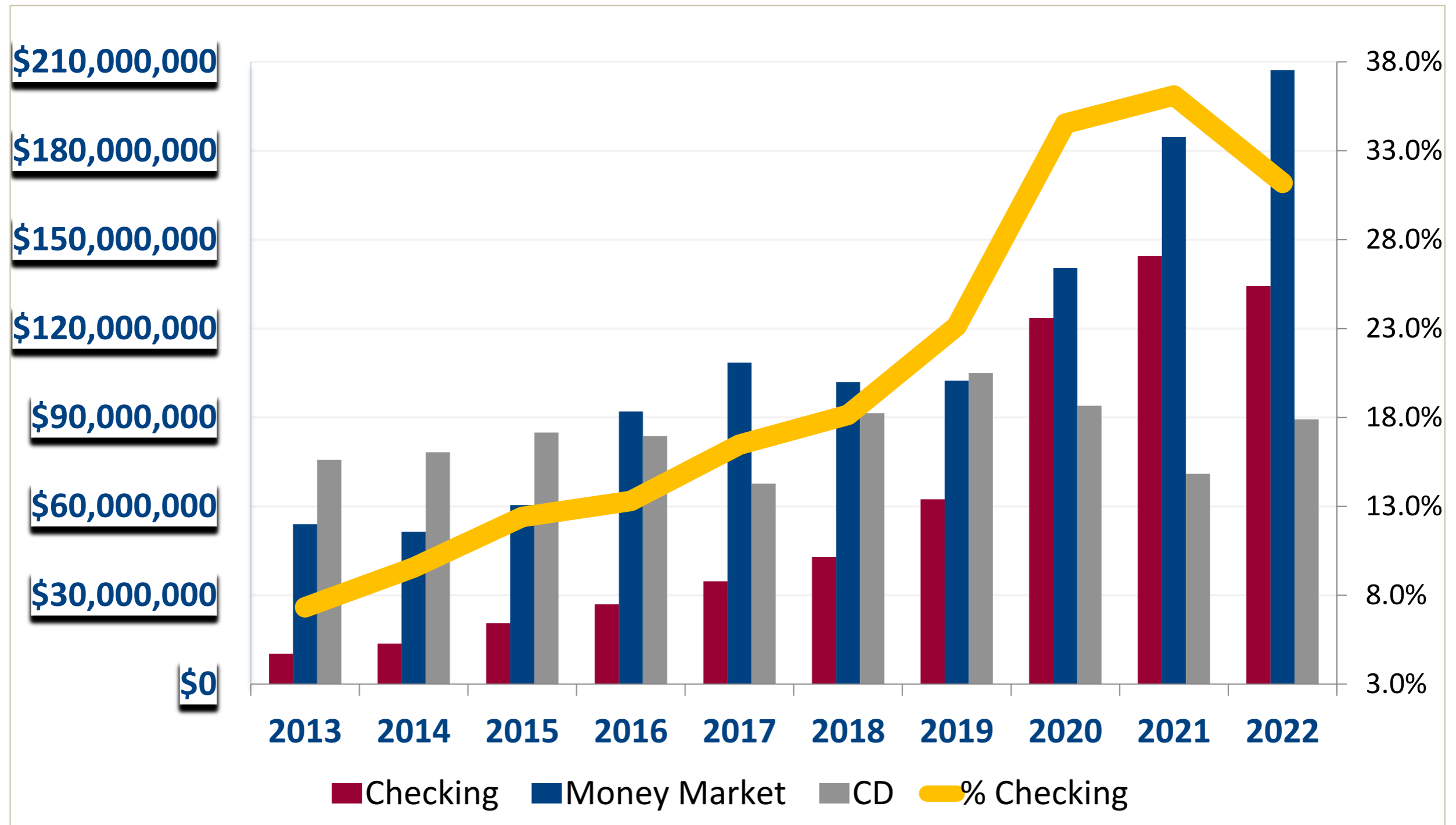
# Investment Portfolio

**12/31/2022**

	Book Value	Fair Value	Unrealized Loss
U.S. Treasury securities	14,995,542	14,982,150	(13,392)
Government sponsored MBS	12,177,180	10,787,417	(1,389,763)
<b>Subtotal – AFS</b>	<b>27,172,722</b>	<b>25,769,567</b>	<b>(1,403,155)</b>
Government sponsored MBS	2,610,837	2,121,508	(489,329)
Municipal bonds	5,401,138	5,018,160	(382,978)
Corporate bonds	1,000,000	872,530	(127,470)
<b>Subtotal – HTM</b>	<b>9,011,975</b>	<b>8,012,198</b>	<b>(999,777)</b>
<b>Total Investments</b>	<b>36,184,697</b>	<b>33,781,765</b>	<b>(2,402,932)</b>

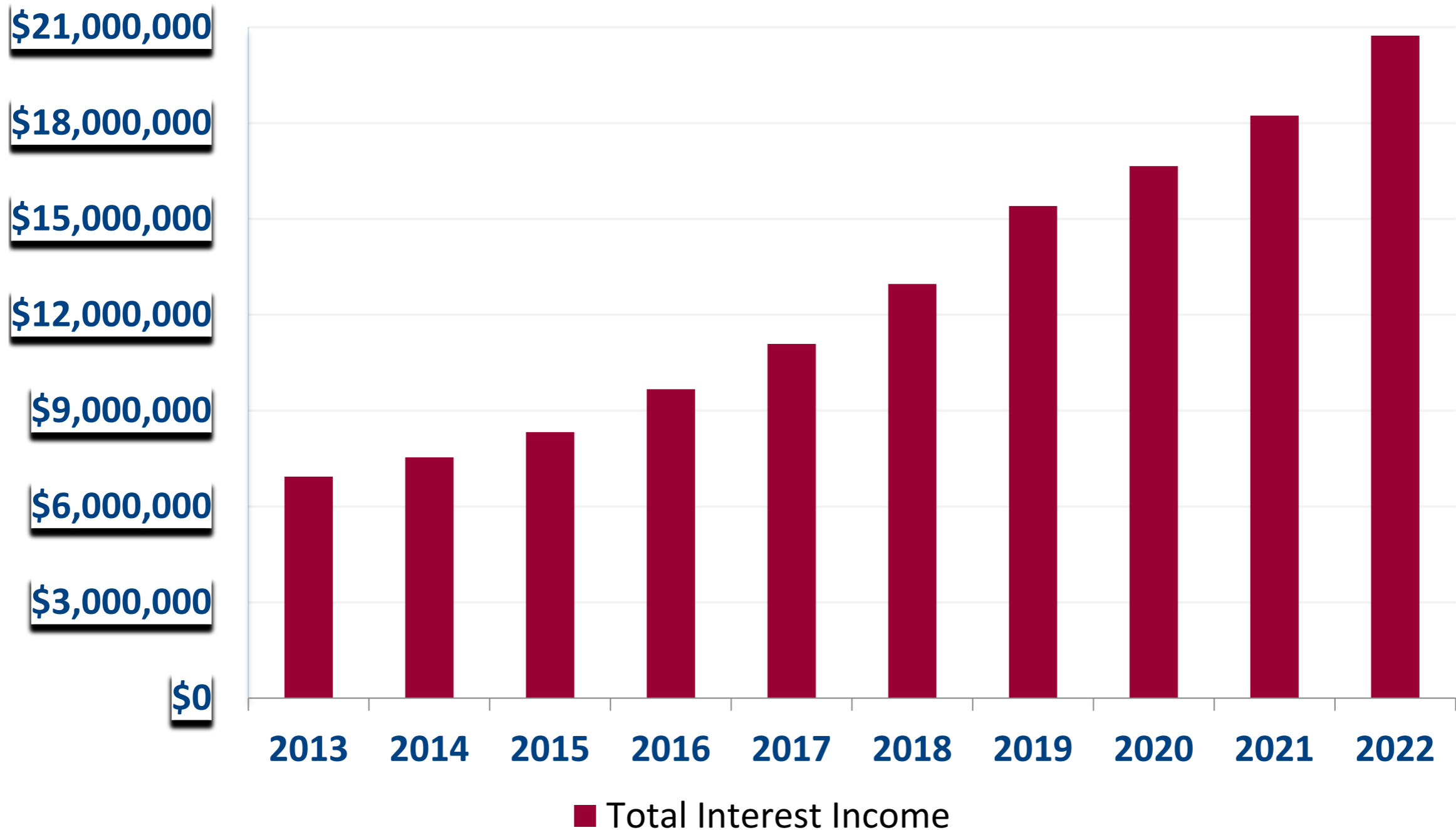
- Total Investments to Total Assets: 7%
- Average Life of Total Investments: 3.55 years

# Deposit Growth

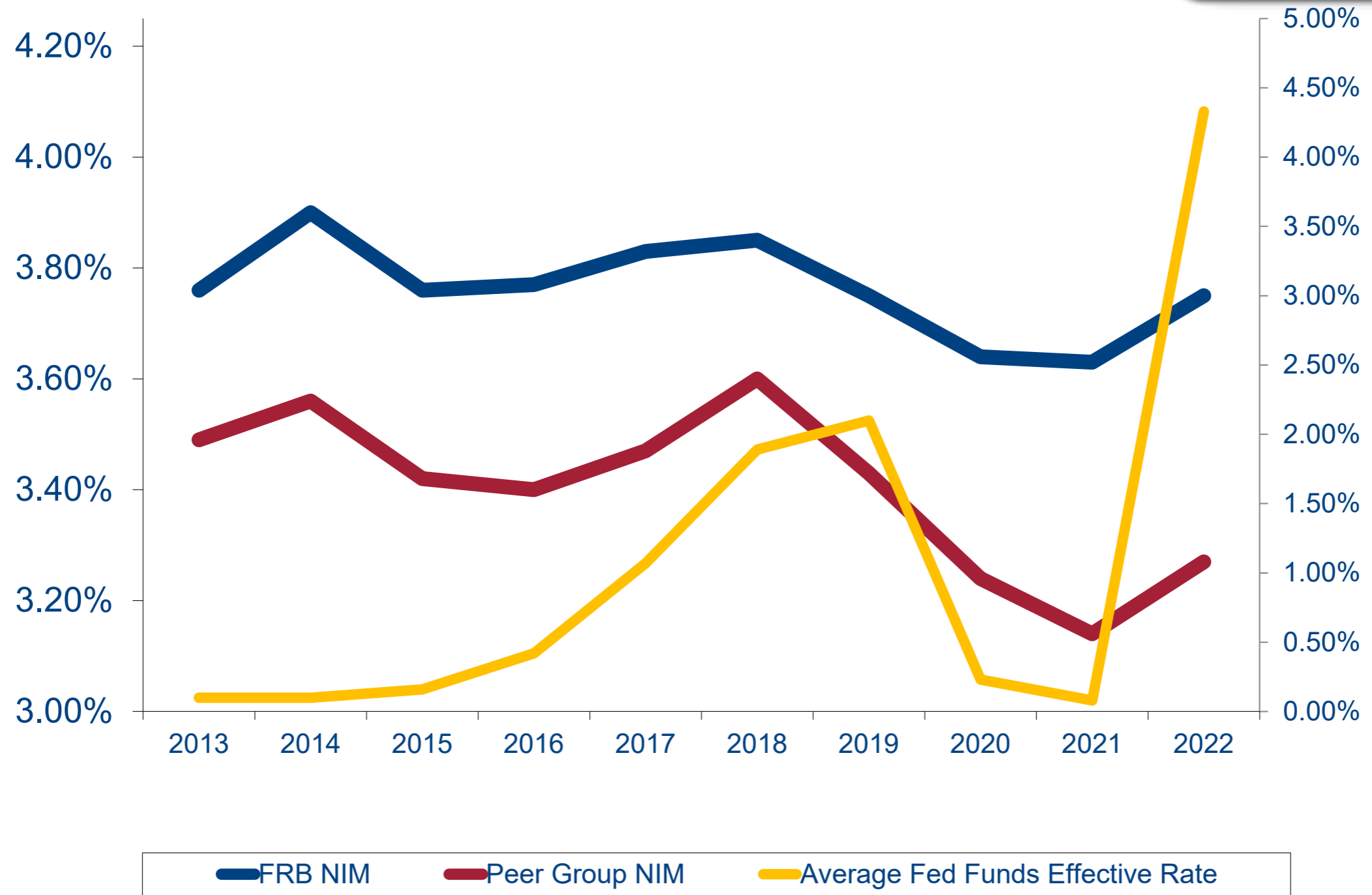




# Top Line Income Growth

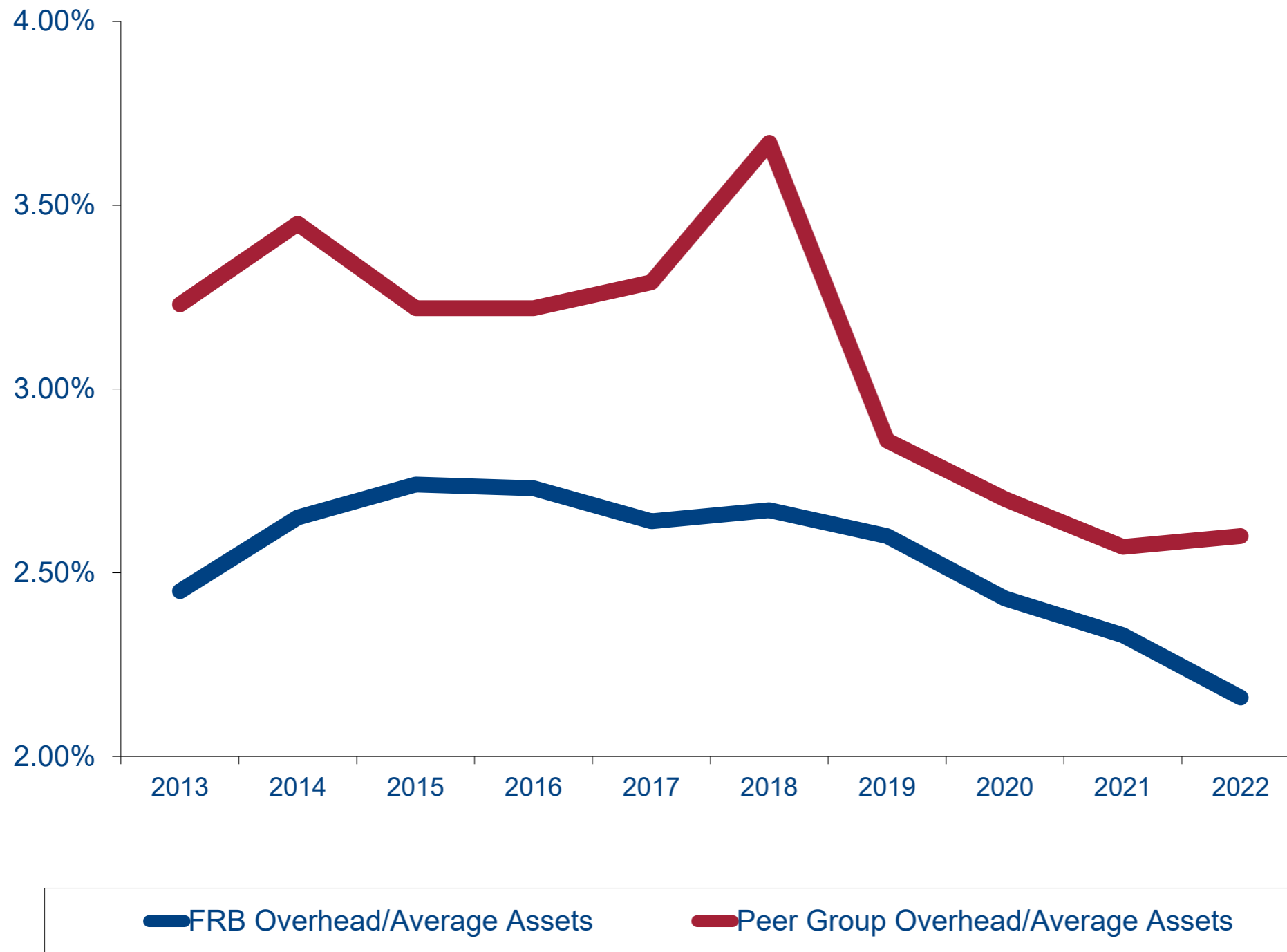


# Net Interest Margin



Note: Prior to 2019 Peer Group was PA Banks with Assets \$100M to \$300M; Peer Group for 2019-22 is PA Banks with Assets \$100M to \$1B.

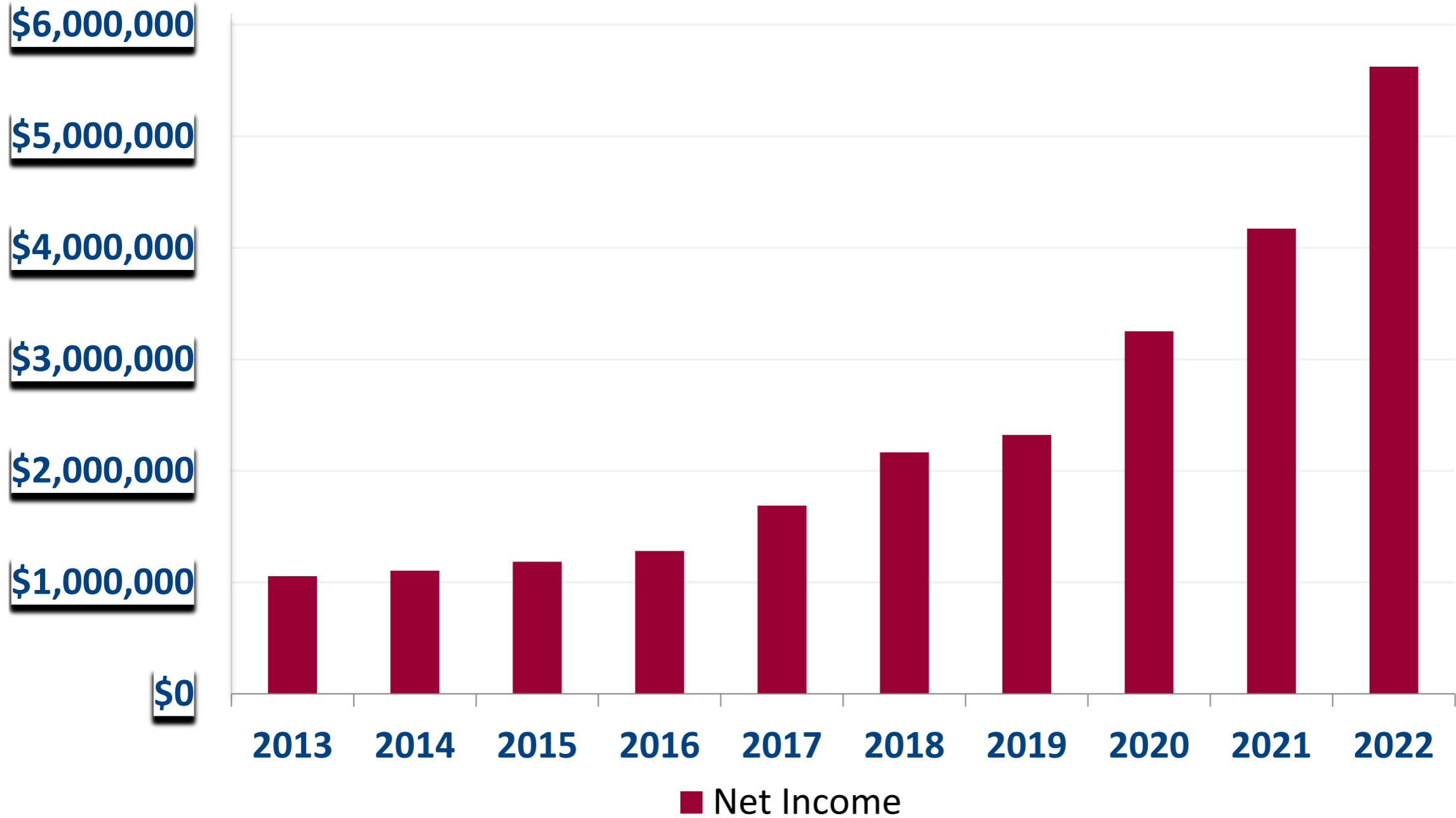
# Overhead Expense Control



Note: Prior to 2019 Peer Group was PA Banks with Assets \$100M to \$300M; Peer Group for 2019-22 is PA Banks with Assets \$100M to \$1B.



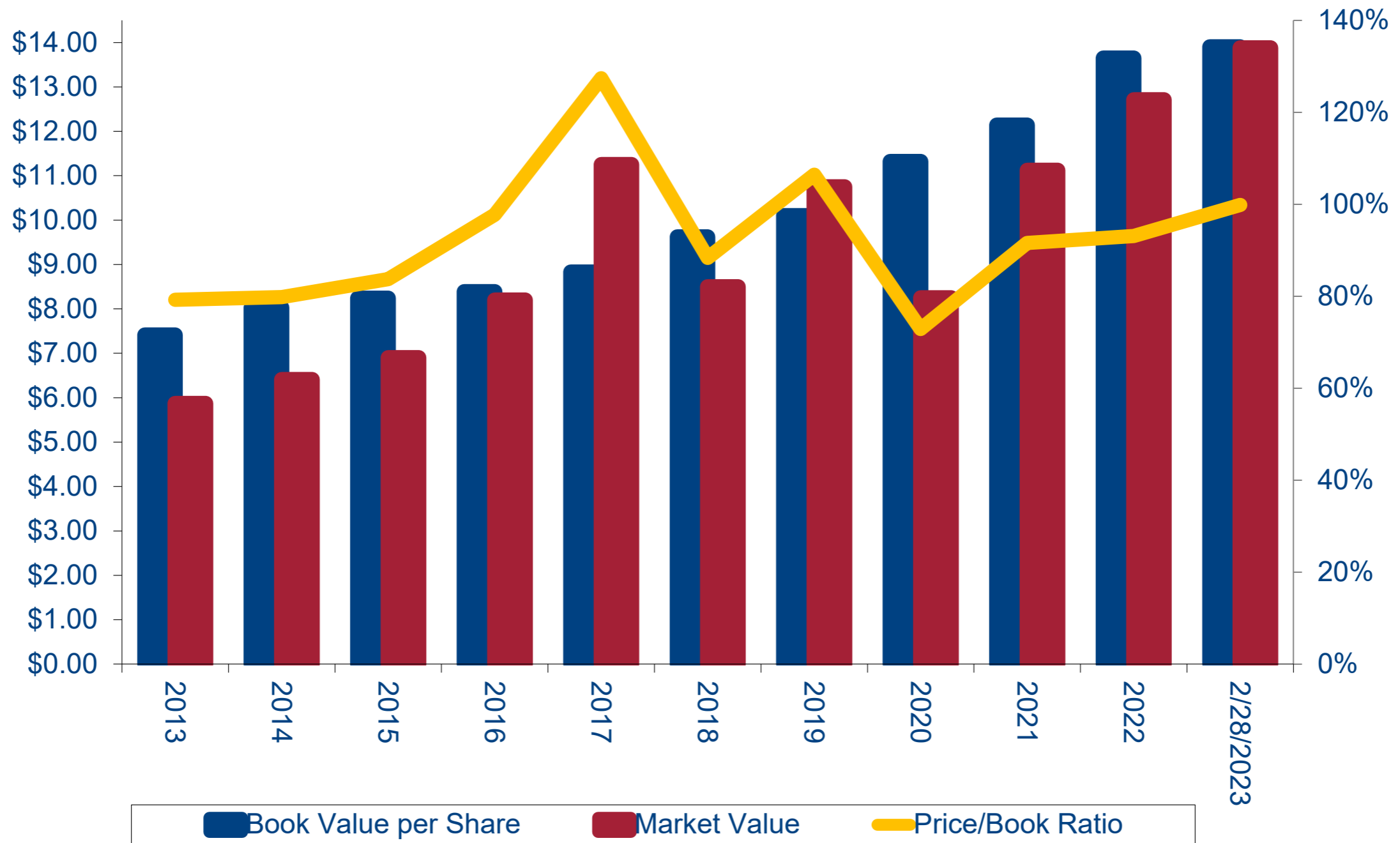
# Net Income Growth



# Capital

- Holding company formation completed in 2022-First Resource Bancorp, Inc.
- Holding company will provide access to enhanced capital options in the future
- Eight stock dividends have been paid to date

# Book Value vs. Market Value



# Common Stock Performance

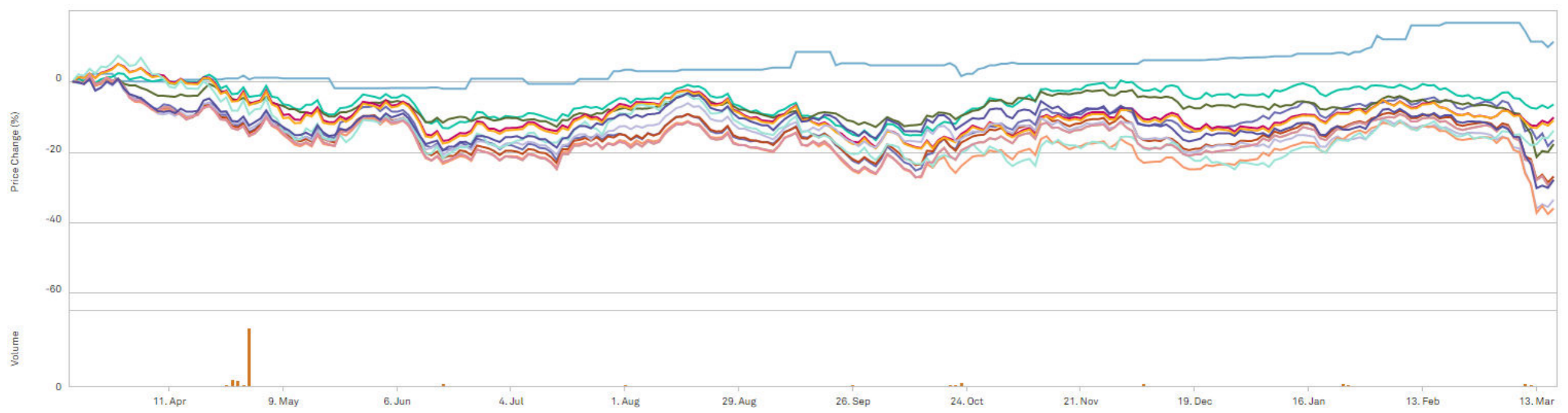
First Resource Bancorp Inc. | STOCK CHART

Currency

FILTERS Period from: 03/17/22 to: 03/16/23 Frequency Daily Indexes KBW Nasdaq Bank Index, S&P 500... Metric Price Change (%)

You need to click Save Modifications in order for this data to be reflected in your report. **SAVE MODIFICATIONS**

Chart Data



- OTCQX:FRSB: 11.37 %
- OTCQX:FRSB-Vol
- Dow Jones Industrial Average: -6.48 %
- S&P U.S. BMI Banks - Mid-Atlantic Region: -16.62 %
- S&P United States BMI Banks Index: -27.00 %
- Dow Jones U.S. Micro Cap Banks Index: -17.83 %
- S&P 500: -10.23 %
- Russell 3000: -11.05 %
- S&P 500 Bank: -28.03 %
- NASDAQ Bank: -33.60 %
- KBW Nasdaq Bank Index: -36.10 %
- NASDAQ Composite: -13.94 %
- S&P 500 Commercial Banks: -28.03 %
- S&P United States SmallCap Banks (Industry Group) Index: -27.98 %



# Culture is Everything

Happy Employees = Happy Customers





# Best Bank in Chester County

Voted Best Bank in Chester County for 2017-2022 by readers of The Daily Local, Chester County's local newspaper



# Best Bank on the Main Line

Replicating the success we've had in  
Chester County on the Main Line



# Contact Information

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**Q & A**

**Thank you for joining us!**