

Virtual Investor Conference

March 14, 2019





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The Bank's business and operations are subject to a variety of risks, uncertainties and other factors. Consequently, actual results and experience may materially differ from those contained in any forward-looking statements. Such risks, uncertainties and other factors that could cause actual results and experience to differ from those projected include, but are not limited to, the following: the impact of conditions in the capital markets or the economy generally, the effects of changes in law or regulation, including regulatory requirements or other actions mandated by the Bank's regulators, the credit quality of loans, the effect of changes in interest rates, potential declines in the value of the Bank's assets and the effects of any resulting impairment charges, competition from other financial institutions, the adequacy of the Bank's information technology systems, severe weather and natural disasters, and the nature and frequency of litigation and other similar proceedings to which the Bank may become a party. The Bank makes no commitment to revise or update any forward-looking statements in order to reflect events or circumstances occurring or existing after the date any forward-looking statement is made.

First Resource Bank



- Community bank based in Chester County, Pennsylvania
- Two high profile branch locations
 - Exton, PA (headquarters)
 - West Chester, PA
- Third branch opening in 2019 in Wayne,
 PA
- Established in 2005
- Executive management team were organizers of the Bank







Market Area



Suburban Philadelphia is one of the most economically attractive markets in United States and Pennsylvania:

Chester County has the highest Median Household Income in Pennsylvania at \$92,417 with an unemployment rate of 2.8%

Montgomery County has the 2nd highest Median Household Income in Pennsylvania at \$84,791 with an unemployment rate of 3.1%

Delaware County has the 4th highest Median Household Income in Pennsylvania at \$69,839 with an unemployment rate of 3.6%

Sources: SNL Financial LC and Nielsen estimates for 2017; Bureau of Labor Statistics



Hybrid Community Bank

- Combination of limited physical "high touch" branches complimented by "high tech" banking products and services on par with those offered by national financial services providers
- Don't need to be on every street corner, but do need to be available 24/7







Technology Focused

58% of daily items deposited now flowing through Remote Deposit Capture & Mobile Deposit









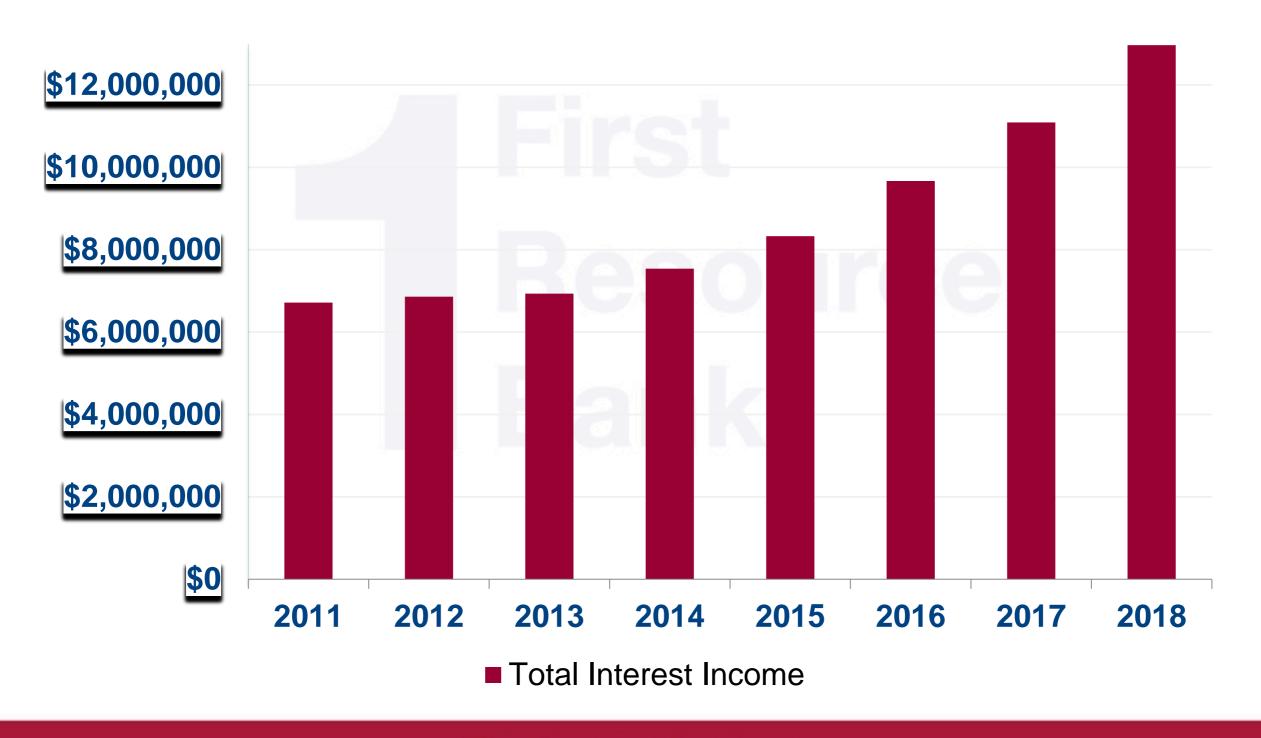


2018 Highlights

- Record profitability, net income grew 28%
- Total assets grew to over \$300 million
- Strong checking growth, with non-interest deposits up 27%
- Acquired the site for the third branch location
- Loan growth was 13%, 5th consecutive year of double digit annual growth

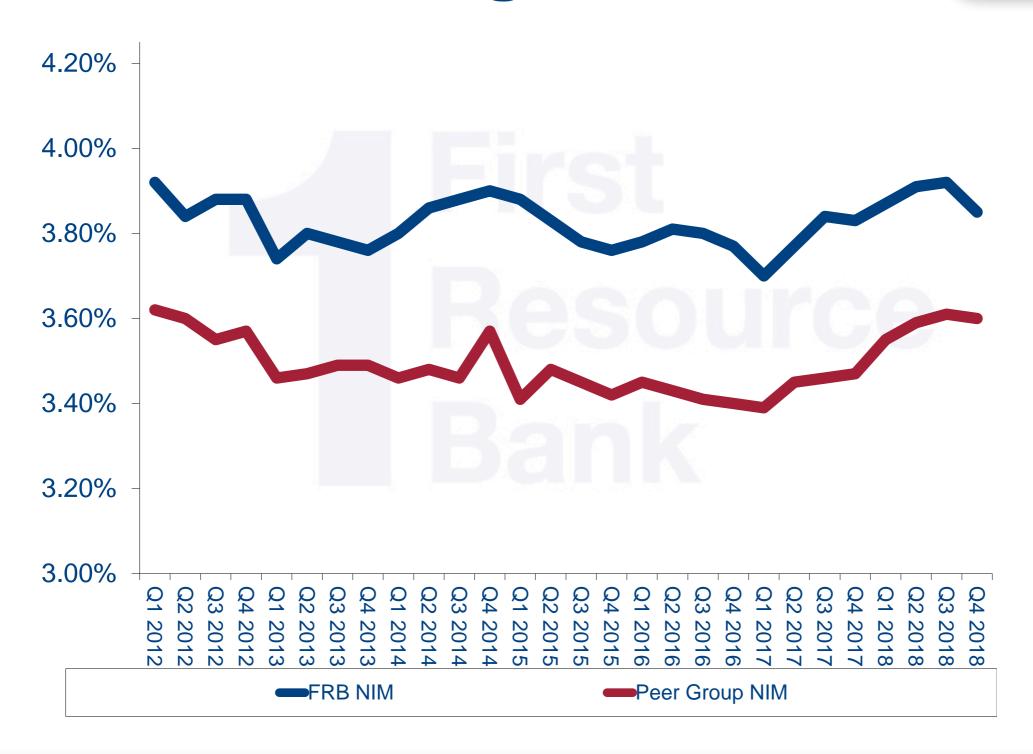


Top Line Income Growth





Net Interest Margin



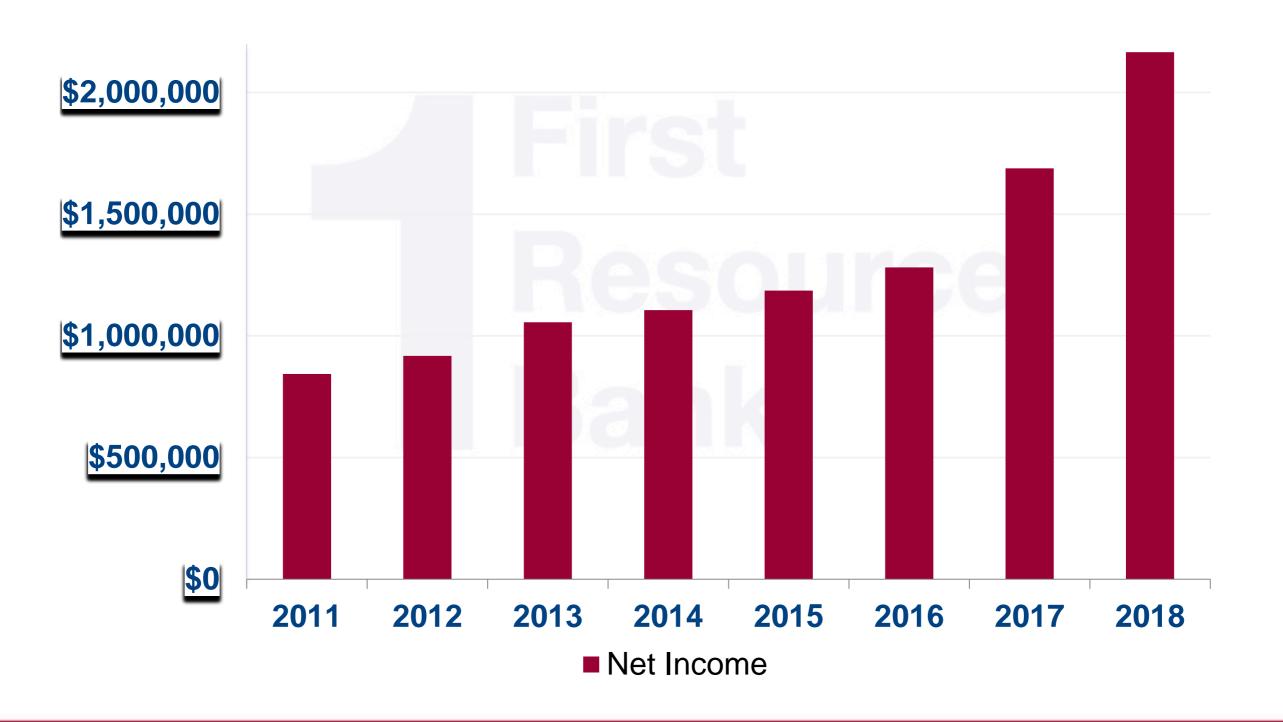


Overhead Expense Control



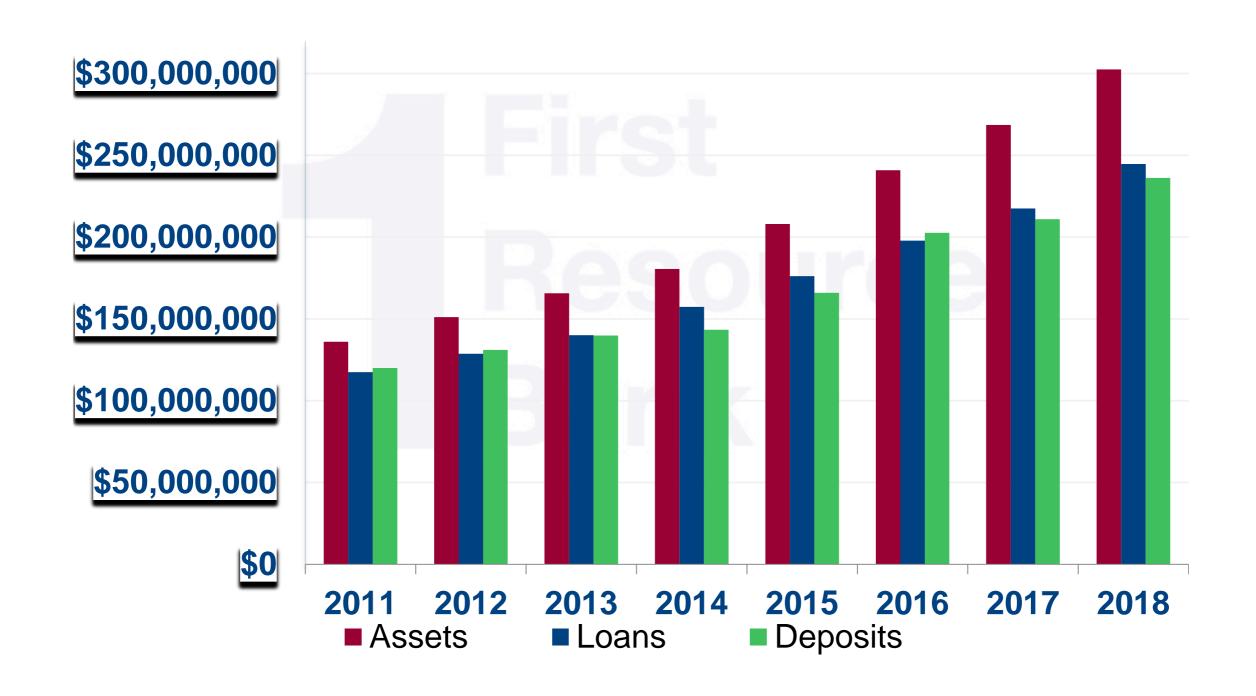


Income Growth



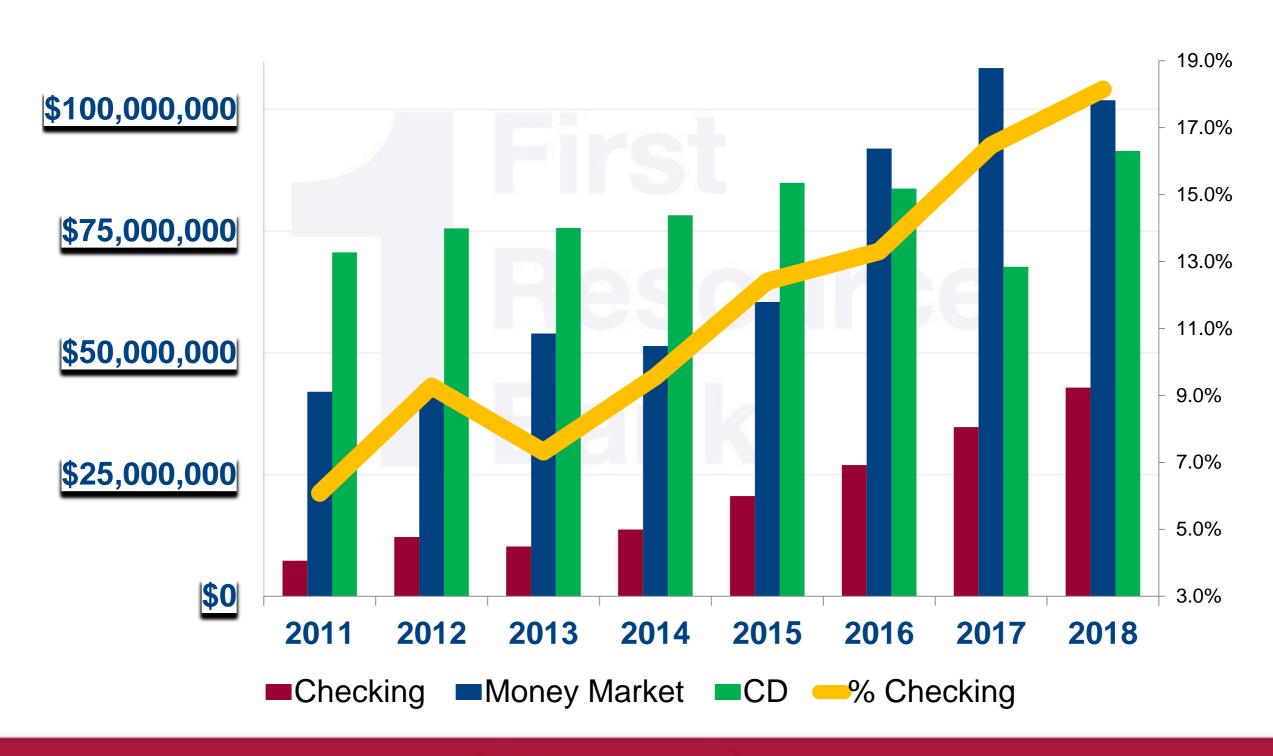


Balance Sheet Growth





Deposit Growth



Efficient Branching Strategy



- Operated as a single branch for 10 years in Exton, Pennsylvania
 - \$154 million in deposits at December
 31, 2018
- Second branch opened in West Chester, Pennsylvania in April 2015
 - \$75 million in deposits at December
 31, 2018
- Future branching plans include markets that can support \$100 million in deposits per branch



Sources: FDIC, SNL Financial LC

Branch Expansion



- Wayne, PA site acquired with construction to begin by the end of March
- Anticipated opening September 2019



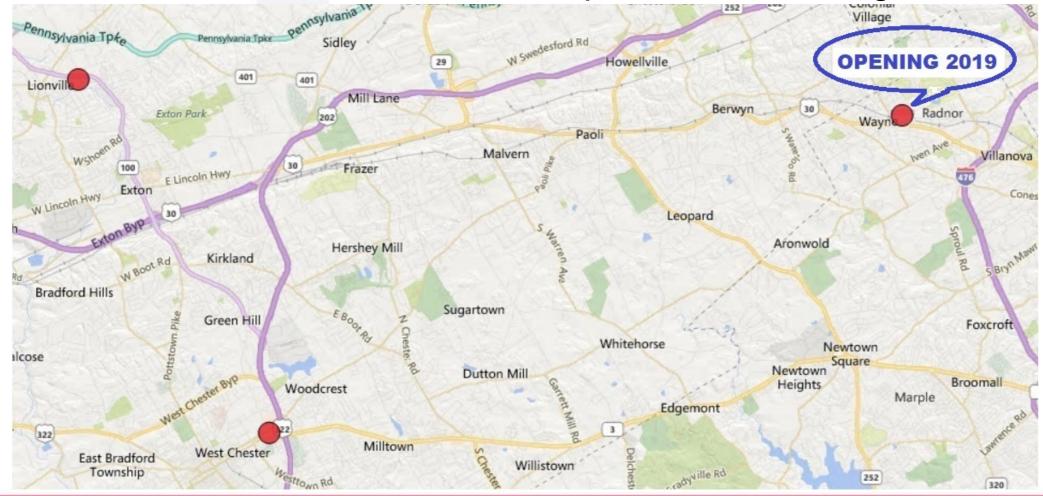
Sources: FDIC, SNL Financial LC

Expanded Deposit Market



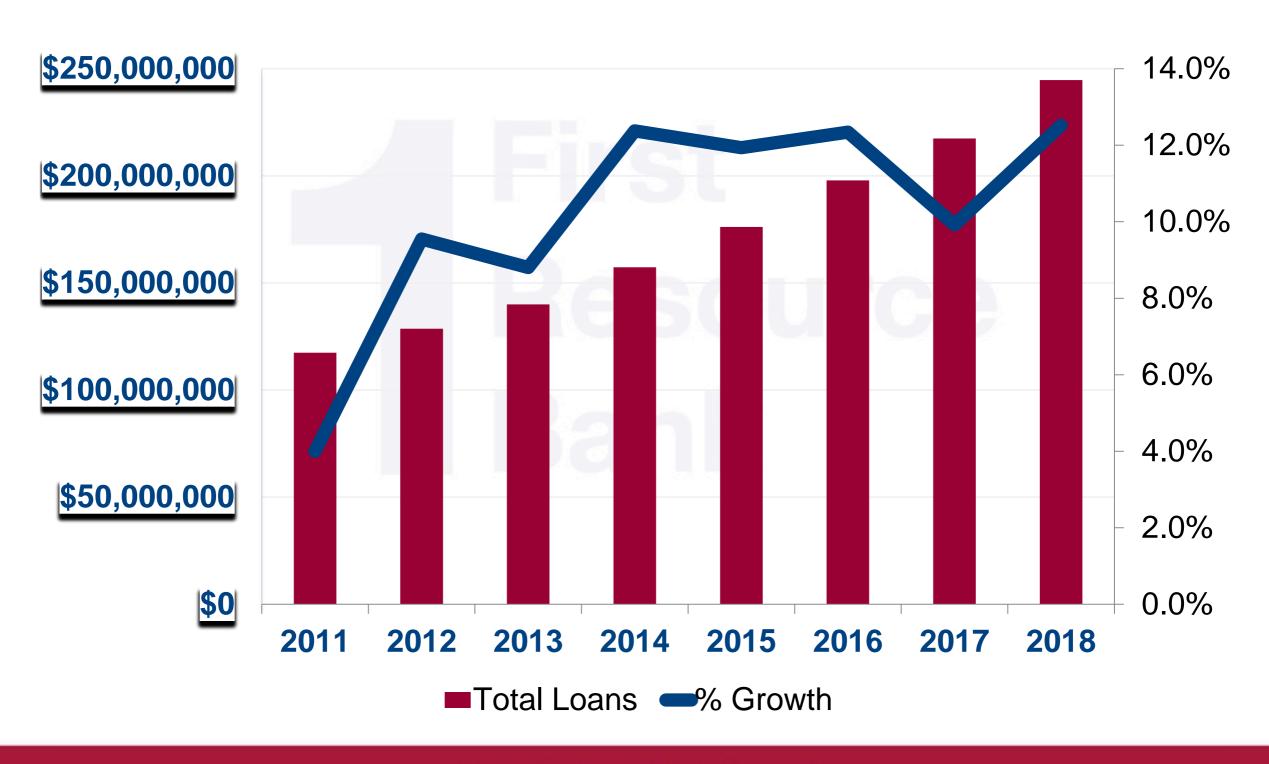
- As of June 30, 2018, total deposits in our markets were:
 - Exton \$2.4 billion, with 19 branches
 - West Chester \$3.1 billion, with 38 branches
 - Wayne \$3.7 billion, with 21 branches

Combined area creates a \$12.5 billion deposit market triangle



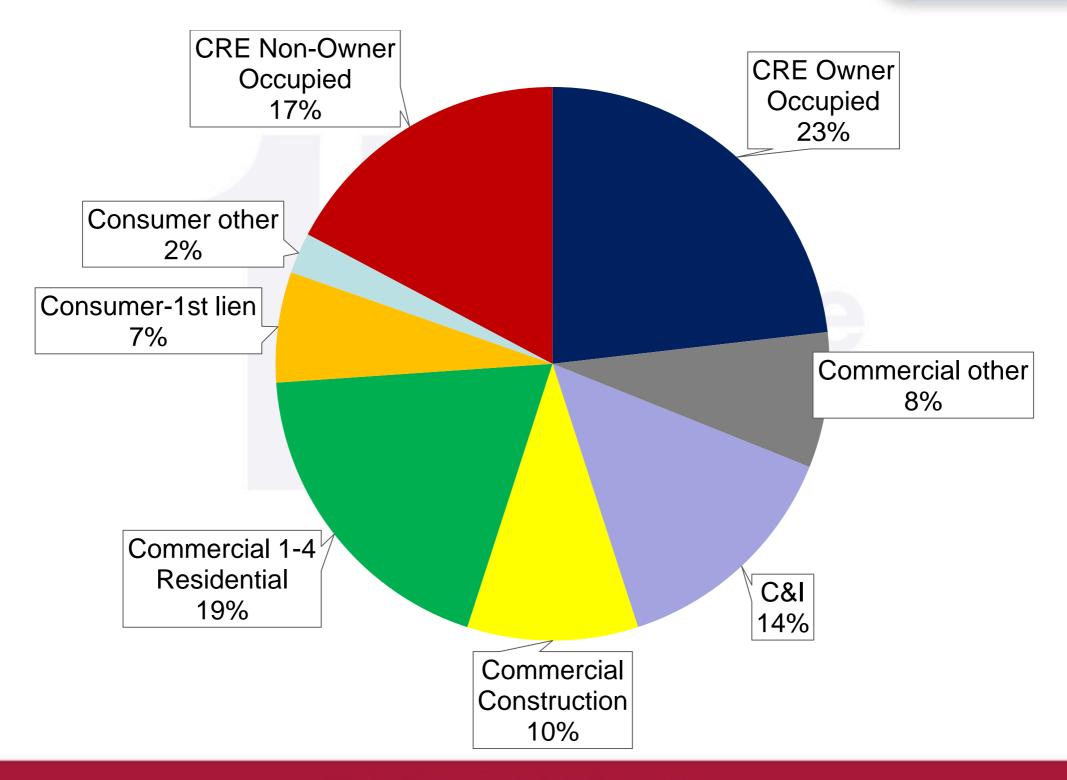


Loan Growth





Loan Portfolio Mix at 12/31/18





Asset Quality

	12/31/12	12/31/13	12/31/14	12/31/15	12/31/16	12/31/17	12/31/18
Total non-performing loans/total loans	2.34%	1.31%	1.64%	1.31%	0.73%	1.39%	1.14%
Total non-performing assets/total assets	2.45%	1.51%	1.57%	1.17%	0.63%	1.13%	0.92%
Total past due and non-performing ratio	3.67%	1.94%	1.99%	1.82%	1.01%	1.94%	1.89%
Net charged-off loans/total loans	0.56%	0.44%	0.32%	0.09%	0.05%	0.09%	0.12%



Best Bank in Chester County

 Voted 2018 and 2017 Best Bank in Chester County by readers of The Daily Local, Chester County's local newspaper





More FRSB Accolades

- West Chester Area Education Foundation Community Partner of the Year 2019
- One House At A Time Supporter of the Year 2018













Common Stock Performance







Book Value vs. Market Value





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