

NEWS RELEASE

For Immediate Release January 25, 2017

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FIRST RESOURCE BANK ANNOUNCES RECORD ANNUAL RESULTS; 8% NET INCOME GROWTH, 12% LOAN GROWTH AND 22% DEPOSIT GROWTH IN 2016

EXTON, PA – First Resource Bank (OTCQX: FRSB) announced fourth quarter and full year financial results through December 31, 2016. Net income for the year ended December 31, 2016 was \$1,281,233, as compared to \$1,185,769 for the prior year.

Highlights for the year ended December 31, 2016 included:

- Achieved record net income, 8% higher than the prior year.
- Net income available to common shareholders grew 12% over the prior year.
- Total interest income grew 16% over the prior year.
- Deposits grew 22%, to end the year at a record high, \$202.7 million.
- Loans outstanding grew 12%, to end the year at a record high, \$197.8 million.
- Total assets grew 16%, to end the year at \$240.9 million.
- Asset quality improved significantly, with nonperforming assets to total assets declining from 1.17% at December 31, 2015 to 0.63% at December 31, 2016.
- Redeemed the remaining 25% of the Bank's preferred stock issued to the Small Business Lending Fund.
- Issued a 5% stock dividend.

Glenn B. Marshall, President & CEO, stated, "2016 was a tremendous year for First Resource Bank. We are seeing the positive results of the investments made over the last few years in the Bank's future including hiring quality staff and expanding the branch system. The record balance sheet growth experienced in 2016 has built a recurring revenue stream that will continue to benefit the Bank in the future."

Net income for the quarter ended December 31, 2016 was \$390,990, which compares to \$332,009 for the previous quarter and \$252,344 for the fourth quarter of the prior year. After accounting for preferred stock dividends, net income available to common shareholders for the quarter ended December 31, 2016 was \$390,990. This compares to net income available to common shareholders of \$332,009 for the quarter ended September 30, 2016 and \$244,297 for the quarter ended December 31, 2015. Preferred stock dividends were eliminated in March 2016 with the redemption of all preferred stock outstanding.

Net income for the year ended December 31, 2016 was \$1,281,233, an 8% increase as compared to the prior year. This increase in net income is due to 14% higher net interest income

in 2016 as compared to 2015, partially offset by lower SBA loan sale gains and higher operating expenses as compared to the prior year. Gains on sales of SBA loans totaled \$55 thousand in 2016 as compared to \$389 thousand in 2015. Marshall noted, "Gains on SBA loans can be unpredictable and we are incredibly proud that the Bank's annual net income rose 8% in 2016 despite this decline in SBA loan sales." Net income available to common shareholders increased 12% as compared to the prior year, increasing from \$1,139,598 for the year ended December 31, 2015 to \$1,278,656 for the year ended December 31, 2016.

Net interest income was \$2,050,560 for the quarter ended December 31, 2016 as compared to \$1,929,513 for the previous quarter, an improvement of 6%. The net interest margin increased 2 basis points from 3.69% for the quarter ended September 30, 2016 to 3.71% for the quarter ended December 31, 2016. The overall yield on interest earning assets remained unchanged at 4.69%. The total cost of interest bearing liabilities declined 3 basis points during the fourth quarter. The deposit cost of funds decreased 2 basis points during the fourth quarter, to 0.94%.

Net interest income for the year ended December 31, 2016 was \$7,663,971, as compared to \$6,715,443 for the year ended December 31, 2015, an improvement of 14%. The net interest margin for the year ended December 31, 2016 was 3.78% as compared to 3.80% for the prior year. This margin compression is attributed to \$4 million in subordinated debt that was issued in September and October of 2015 which had a full year impact in 2016. Loan yields increased to 5.06% in 2016, as compared to 4.98% in the prior year, while the deposit cost of funds declined from 0.97% in 2015 to 0.95% in 2016.

Non-interest income for the quarter ended December 31, 2016 was \$139,274, as compared to \$77,946 for the previous quarter and \$75,825 for the fourth quarter of the prior year. There were \$55 thousand in gains on sales of SBA loans recognized during the fourth quarter of 2016, as compared to no gains in the prior quarter or the fourth quarter of 2015.

Non-interest income for the year ended December 31, 2016 was \$370,897 as compared to \$702,904 for the prior year. Gains on sale of SBA loans were \$55 thousand during 2016 and \$389 thousand during 2015.

Non-interest expense increased \$49 thousand, or 3%, in the three months ended December 31, 2016 as compared to the prior quarter. The increase was primarily due to growth in salaries and benefits expense, professional fees and other expense, partially offset by a decrease in advertising expenses.

Non-interest expense increased \$669,399, or 13%, in the year ended December 31, 2016 as compared to the prior year. This increase was due to growth in salaries and benefits expense, higher occupancy, data processing, software, training and deposit expenses, primarily related to the expansion into the West Chester branch beginning in April 2015, partially offset by lower professional fees, advertising expense, supplies expense and other real estate owned expenses.

Deposits grew \$18.9 million, or 10%, from \$183.8 million at September 30, 2016 to \$202.7 million at December 31, 2016. During the fourth quarter, non-interest bearing deposits increased \$1.5 million, or 9%, from \$17.3 million at September 30, 2016 to \$18.8 million at December 31, 2016. Interest-bearing checking balances increased \$1.6 million, or 24%, from

\$6.5 million at September 30, 2016 to \$8.1 million at December 31, 2016. Money market deposits grew \$17.3 million, or 23%, from \$74.7 million at September 30, 2016 to \$92.0 million at December 31, 2016. Certificates of deposit decreased \$1.6 million, or 2%, from \$85.3 million at September 30, 2016 to \$83.7 million at December 31, 2016.

During 2016, total deposits increased \$36.7 million, or 22%, from \$166.0 million at December 31, 2015 to \$202.7 million at December 31, 2016, with the majority of that growth in money market accounts. During 2016, non-interest bearing deposits grew 33%, interest checking deposits grew 27%, money market deposits grew 52% and certificates of deposit declined 1.4%.

The loan portfolio increased \$8.8 million, or 5%, during the fourth quarter from \$189.0 million at September 30, 2016 to \$197.8 million at December 31, 2016. All loan categories, except for consumer, contributed to the growth during the quarter.

During 2016, the loan portfolio grew \$21.7 million, or 12%, from \$176.1 million at December 31, 2015 to \$197.8 million at December 31, 2016, with the majority of that growth in commercial business and commercial real estate loans.

The following table illustrates the composition of the loan portfolio:

	Dec. 31, 2016	Dec. 31, 2015
Commercial real estate Commercial construction Commercial business Consumer	\$ 130,284,708 17,024,921 26,435,709 24,093,510	\$ 115,857,098 16,703,701 18,620,360 24,921,308
Total loans	<u>\$ 197,838,848</u>	<u>\$ 176,102,467</u>

The allowance for loan losses to total loans was 0.80% at December 31, 2016 as compared to 0.82% at December 31, 2015 and 0.79% at September 30, 2016. Non-performing assets, which include non-performing loans of \$1.5 million and other real estate owned of \$54 thousand, totaled \$1.5 million at December 31, 2016, a 44% decrease as compared to the prior quarter. Non-performing assets to total assets decreased from 1.21% at September 30, 2016 to 0.63% at December 31, 2016. This decrease at December 31, 2016 was due to one credit relationship that had \$1.2 million over 90 days past due at September 30, 2016 pending sale of a property that closed on October 5, 2016 and those loans were then brought current.

During the year ended December 31, 2016, total stockholder's equity increased \$64 thousand as net income available to common shareholders of \$1.3 million was offset by the redemption of \$1.3 million in preferred stock in March of 2016. Total stockholder's equity increased 2% from \$17.3 million at September 30, 2016 to \$17.6 million at December 31, 2016, primarily due to net income generated.

During the year ended December 31, 2016, total assets grew \$33 million, or 16%. This growth was the result of \$21.7 million in loan growth and \$9.4 million in investment securities growth, funded by a \$36.7 million increase in deposits, partially offset by a \$4 million decrease in borrowings. Total assets increased 9% from \$222 million at September 30, 2016 to \$241 million at December 31, 2016 supported by strong deposit growth during the fourth quarter.

Selected Financial Data:

Balance Sheets (unaudited)

Balance Sheets (unaudited)		
	December 31, 2016	December 31, 2015
Cash and due from banks	\$ 3,210,601	\$ 1,254,982
Investments	28,959,596	19,543,548
Loans	197,838,848	176,102,467
Allowance for loan losses	(1,579,068)	(1,450,836)
Premises & equipment	5,955,748	6,223,326
Other assets	6,530,305	6,378,550
Total assets	<u>\$ 240,916,030</u>	<u>\$ 208,052,037</u>
Non-interest bearing deposits	\$ 18,849,933	\$ 14,200,995
Interest-bearing checking	8,106,745	6,392,765
Money market	91,971,538	60,453,093
Time deposits	83,726,935	84,936,708
Total deposits	202,655,151	165,983,561
Short term borrowings	-	10,177,000
Long term borrowings	15,607,500	9,409,500
Subordinated debt	3,969,108	3,960,615
Other liabilities	1,065,532	966,129
Total liabilities	223,297,291	190,496,805
Preferred stock	-	1,271,000
Common stock	2,100,299	1,977,328
Surplus	12,136,088	11,484,125
Accumulated other		
comprehensive income (loss)	(73,849)	32,207
Retained earnings	3,456,201	2,790,572
Total stockholders' equity	<u> </u>	17,555,232
Total Liabilities & Stockholders' Equity	<u>\$ 240,916,030</u>	<u>\$ 208,052,037</u>

Performance Statistics (unaudited)

(difudenced)	Qtr Ended Dec. 31, 2016	Qtr Ended Sept. 30, 2016	Qtr Ended June 30, 2016	Qtr Ended Mar. 31, 2016	Qtr Ended Dec. 31, 2015
Net interest margin	3.71%	3.69%	3.86%	3.85%	3.68%
Nonperforming loans/ Total loans	0.73%	1.39%	1.28%	1.71%	1.31%
Nonperforming assets/ Total assets	0.63%	1.21%	1.16%	1.57%	1.17%
Allowance for loan losses/ Total loans	0.80%	0.79%	0.77%	0.79%	0.82%
Average loans/Average assets	83.9%	85.2%	88.5%	87.7%	85.1%
Non-interest expenses*/ Average assets	2.61%	2.67%	2.80%	2.99%	2.69%
Earnings per share – basic and diluted**	\$0.19	\$0.16	\$0.15	\$0.12	\$0.12
Book value per share**	\$8.39	\$8.30	\$8.13	\$7.98	\$7.84
Total shares outstanding	2,100,299	2,082,721	2,080,360	1,979,234	1,977,328

* Annualized ** Per share data has been adjusted retroactively for all periods presented to reflect the 5% stock dividend paid in 2016.

Income Statements (unaudited)

	Qtr. Ended Dec. 31, 2016	Qtr. Ended Sept. 30, 2016	Qtr. Ended June 30, 2016	Qtr. Ended Mar. 31, 2016	Qtr. Ended Dec. 31, 2015
INTEREST INCOME Loans, including fees Securities Other Total interest income	\$2,497,685 78,237 <u>11,994</u> <u>2,587,916</u>	\$2,378,314 61,203 <u>11,099</u> <u>2,450,616</u>	\$2,288,773 61,264 <u>132</u> 2,350,169	\$2,215,684 64,186 <u>1,108</u> 2,280,978	\$2,149,344 60,049 <u>5,571</u> 2,214,964
INTEREST EXPENSE Deposits Borrowings Subordinated debt Total interest expense	412,849 56,665 <u>67,842</u> 537,356	396,349 56,907 <u>67,847</u> 521,103	362,111 52,197 <u>67,486</u> 481,794	354,627 43,343 <u>67,485</u> 465,455	365,375 33,950 <u>62,429</u> 461,754
Net interest income	2,050,560	1,929,513	1,868,375	1,815,523	1,753,210
Provision for loan losses	91,061	43,737	64,125	24,861	110,446
Net interest income after provision for loan losses	1,959,499	1,885,776	1,804,250	1,790,662	1,642,764
NON-INTEREST INCOME BOLI income Gain on sale of SBA loans Other Total non-interest income	29,129 54,708 <u>55,437</u> 139,274	29,528 - <u>48,418</u> 77,946	29,330 - <u>51,413</u> 80,743	29,281 - <u>43,653</u> 72,934	29,890 - <u>45,935</u> 75,825
NON-INTEREST EXPENSE Salaries & benefits Occupancy & equipment Professional fees Advertising Data processing Other Total non-interest expense	840,314 193,331 92,623 23,352 88,497 <u>284,104</u> 1,522,221	830,995 190,840 73,631 35,394 91,782 250,501 1,473,143	809,699 192,932 72,489 38,667 87,968 239,039 1,440,794	832,994 194,695 76,851 42,048 86,514 <u>262,868</u> 1,495,970	704,372 186,665 83,234 39,203 83,772 259,701 1,356,947
Income before income tax expense	576,552	490,579	444,199	367,626	361,642
Federal Income Tax expense	185,562	158,570	140,084	113,507	109,298
Net income	<u>\$ 390,990</u>	<u>\$ 332,009</u>	<u>\$ 304,115</u>	<u>\$ 254,119</u>	<u>\$ 252,344</u>
Preferred stock dividends				(2,577)	(8,047)
Net income available to common shareholders	<u>\$ 390,990</u>	<u>\$ 332,009</u>	<u>\$ 304,115</u>	<u>\$ 251,542</u>	<u>\$244,297</u>

Income Statements (unaudited)

	Twelve Months Ended December 31, 2016	Twelve Months Ended December 31, 2015
INTEREST INCOME Loans Investments Other Total interest income	\$ 9,380,456 264,890 <u>24,333</u> 9,669,679	\$ 8,117,987 197,691 <u>13,815</u> 8,329,493
INTEREST EXPENSE Deposits Borrowings Subordinated debt Total interest expense	1,525,936 209,112 <u>270,660</u> 2,005,708	1,403,124 125,688 <u>85,238</u> <u>1,614,050</u>
Net interest income	7,663,971	6,715,443
Provision for loan losses	223,784	282,375
Net interest income after provision for loan losses	7,440,187	6,433,068
NON-INTEREST INCOME BOLI income Gain on sale of SBA loans Gain on sale of securities Other Total non-interest income	117,268 54,708 - <u>198,921</u> 370,897	120,060 389,160 15,641 <u>178,043</u> 702,904
NON-INTEREST EXPENSE Salaries & benefits Occupancy & equipment Professional fees Advertising Data processing Other non-interest expense Total non-interest expense	3,314,002 771,798 315,594 139,461 354,761 <u>1,036,512</u> 5,932,128	2,771,624 708,421 319,443 156,800 319,899 <u>986,542</u> 5,262,729
Pre-tax income	1,878,956	1,873,243
Tax expense	597,723	687,474
Net income	<u>\$ 1,281,233</u>	<u>\$ 1,185,769</u>
Preferred stock dividends	(2,577)	(46,171)
Net income available to common shareholders	<u>\$ 1,278,656</u>	<u>\$ 1,139,598</u>

About First Resource Bank

First Resource Bank is a locally owned and operated Pennsylvania state-chartered bank, serving the banking needs of businesses, professionals and individuals in Chester County, Pennsylvania. The Bank offers a full range of deposit and credit services with a high level of personalized service. First Resource Bank also offers a broad range of traditional financial services and products, competitively priced and delivered in a responsive manner to small businesses, professionals and residents in the local market. For additional information visit our website at <u>www.firstresourcebank.com</u>. Member FDIC.

This press release contains statements that are not of historical facts and may pertain to future operating results or events or management's expectations regarding those results or events. These are "forwardlooking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934. These forward-looking statements may include, but are not limited to, statements about our plans, objectives, expectations and intentions and other statements contained in this press release that are not historical facts. When used in this press release, the words "expects", "anticipates", "intends", "plans", "believes", "seeks", "estimates", or words of similar meaning, or future or conditional verbs, such as "will", "would", "should", "could", or "may" are generally intended to identify forward-looking statements. These forward-looking statements are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are either beyond our control or not reasonably capable of predicting at this time. In addition, these forwardlooking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Actual results may differ materially from the results discussed in these forwardlooking statements. Readers of this press release are accordingly cautioned not to place undue reliance on forward-looking statements. First Resource Bank disclaims any intent or obligation to update publicly any of the forward-looking statements herein, whether in response to new information, future events or otherwise.