

NEWS RELEASE

For Immediate Release October 25, 2016 Media Contact: Glenn Marshall, President & CEO 610-561-6013

FIRST RESOURCE BANK ANNOUNCES RECORD HIGH QUARTERLY NET INCOME; NET INCOME GROWS 10% OVER THIRD QUARTER OF 2015

EXTON, PA – First Resource Bank (OTCQX: FRSB) announced financial results for the three months ended September 30, 2016.

Highlights for the third quarter of 2016 included:

- Net income of \$332,009, grew 9% higher than the prior quarter and 10% higher than the third quarter of the prior year
- Net interest income grew 3% higher than the prior quarter and 15% higher than the third quarter of the prior year
- Deposits grew 7% during the three months ended September 30, 2016, to a record high of \$184 million, with year over year growth of 11%
- Loans outstanding grew 1% during the three months ended September 30, 2016, to a record high of \$189 million, with year over year growth of 13%

Glenn B. Marshall, President & CEO, stated, "The third quarter of 2016 was not only our most profitable quarter, but that profitability was driven completely by core earnings, without any gains on sales of SBA loans. Gains on sales of SBA loans are unpredictable; however the core earnings power of the Bank continues to deliver strong results. Deposit growth during the third quarter was very strong and we are now seeing the results of numerous strategies implemented to improve our funding mix."

After accounting for preferred stock dividends, net income available to common shareholders for the quarter ended September 30, 2016 was \$332,009. This compares to net income available to common shareholders of \$304,115 for the quarter ended June 30, 2016 and \$290,381 for the quarter ended September 30, 2015. Preferred stock dividends were eliminated in March 2016 with the redemption of all preferred stock outstanding.

Net income for the nine months ended September 30, 2016 was \$890,243, a 5% decline from the same period in the prior year. This decline in net income is due to a \$389 thousand gain on sale of an SBA loan recorded in the second quarter of 2015, versus not having any SBA loan sales in the first nine months of 2016. Additionally, the Bank experienced growth in operating expenses, partially offset by 13% higher net interest income in the first nine months of 2016 as compared to the same period in the prior year. Net income available to common shareholders declined 1% as compared to the prior year, decreasing from \$895,301 for the nine months ended September 30, 2015 to \$887,666 for the nine months ended September 30, 2016.

Net interest income was \$1,929,513 for the quarter ended September 30, 2016 as compared to \$1,868,375 for the previous quarter, an improvement of 3%. The net interest margin decreased 17 basis points from 3.86% for the quarter ended June 30, 2016 to 3.69% for the quarter ended September 30, 2016. The overall yield on interest earning assets decreased 16 basis points during the third quarter, to 4.69%, as a result of significantly higher levels of low yielding cash balances due to significant deposit growth, as compared to the prior quarter. The total cost of interest bearing liabilities increased 2 basis points during the third quarter, led by a 19 basis point increase in the cost of borrowings as a result of decreased use of overnight borrowings during the third quarter. The deposit cost of funds increased 1 basis point during the third quarter, to 0.96%.

Net interest income for the nine months ended September 30, 2016 was \$5,613,411, a 13% improvement over net interest income of \$4,962,233 for the nine months ended September 30, 2015.

Non-interest income for the quarter ended September 30, 2016 was \$77,946, as compared to \$80,743 for the previous quarter and \$86,925 for the third quarter of the prior year.

Non-interest income for the nine months ended September 30, 2016 was \$231,623 as compared to \$627,079 for the same period in the prior year. There was \$389 thousand in gains on sale of SBA loans in the first nine months of 2015 and none in the first nine months of 2016.

Non-interest expense increased \$32 thousand, or 2%, in the three months ended September 30, 2016 as compared to the prior quarter. The increase was primarily due to growth in salaries and benefits expense and other expense.

Non-interest expense increased \$504,125, or 13%, in the nine months ended September 30, 2016 as compared to the same period in the prior year. This increase was due to growth in salaries and benefits expense, higher occupancy, data processing, software, training and deposit expenses, primarily related to the expansion into the West Chester branch beginning in April 2015, partially offset by lower professional fees, supplies expense and other real estate owned expenses.

Deposits grew \$11.6 million, or 7%, from \$172.2 million at June 30, 2016 to \$183.8 million at September 30, 2016. During the third quarter, non-interest bearing deposits increased \$456 thousand, or 3%, from \$16.8 million at June 30, 2016 to \$17.3 million at September 30, 2016. Interest-bearing checking balances decreased \$475 thousand, or 7%, from \$7.0 million at June 30, 2016 to \$6.5 million at September 30, 2016. Money market deposits grew \$16.0 million, or 27%, from \$58.6 million at June 30, 2016 to \$74.7 million at September 30, 2016. Certificates of deposit decreased \$4.4 million, or 5%, from \$89.7 million at June 30, 2016 to \$85.3 million at September 30, 2016. The money market and certificate of deposit fluctuations include the migration of \$6.3 million from certificate of deposit accounts to money market accounts for one customer during the third quarter. The deposit portfolio grew \$17.8 million, or 11%, in the first nine months of 2016, with the majority of that growth in non-interest bearing and money market deposits.

The loan portfolio increased \$2.1 million, or 1%, during the third quarter from \$186.9 million at June 30, 2016 to \$189.0 million at September 30, 2016. All loan categories contributed to the growth during the quarter. Year-to-date net loan growth in 2016 was \$12.9 million, or 7%, with the majority of that growth in commercial business and commercial real estate loans.

The following table illustrates the composition of the loan portfolio:

	Sept. 30,	Dec. 31,	Sept. 30,
	2016	2015	2015
Commercial real estate	\$ 126,629,295	\$ 115,857,098	\$ 106,284,578
Commercial construction	15,788,799	16,703,701	15,104,204
Commercial business	22,499,290	18,620,360	20,908,519
Consumer	24,123,818	24,921,308	24,886,179
Total loans	<u>\$ 189,041,202</u>	<u>\$ 176,102,467</u>	<u>\$ 167,183,480</u>

The allowance for loan losses to total loans was 0.79% at September 30, 2016 as compared to 0.82% at December 31, 2015 and 0.83% at September 30, 2015. Non-performing assets, which include non-performing loans of \$2.6 million and other real estate owned of \$54 thousand, totaled \$2.7 million at September 30, 2016, a 10% increase as compared to the prior quarter. Non-performing assets to total assets increased from 1.16% at June 30, 2016 to 1.21% at September 30, 2016. This increase at September 30, 2016 was due to one credit relationship that had \$1.2 million over 90 days past due at quarter end pending sale of a property that closed on October 5, 2016 and those loans were then brought current.

Total stockholder's equity increased \$368 thousand during the three months ended September 30, 2016, primarily due to net income generated. Total stockholder's equity decreased \$268 thousand in the first nine months of 2016 as net

income available to common shareholders of \$887,666 was offset by the redemption of \$1.3 million in preferred stock in March of 2016.

Total assets increased 5% from \$210 million at June 30, 2016 to \$222 million at September 30, 2016 due to strong deposit growth during the third quarter. Total assets increased 7% from \$208 million at December 31, 2015 to \$222 million at September 30, 2016 with \$12.9 million in loan growth and an \$8.5 million increase in short term investments offset by a \$7.8 million decline in investments. This growth was supported by a \$17.8 million increase in deposits.

Selected Financial Data: Balance Sheets (unaudited)

sulance sheets (unadalted)	September 30, 2016	December 31, 2015
Cash and due from banks Investments Loans Allowance for loan losses Premises & equipment Other assets	\$ 10,037,080 11,859,957 189,041,202 (1,484,874) 6,030,382 6,226,638	\$ 1,254,982 19,543,548 176,102,467 (1,450,836) 6,223,326 6,378,550
Total assets	\$ 221,710,385	<u>\$ 208,052,037</u>
Non-interest bearing deposits Interest-bearing checking Money market Time deposits Total deposits Short term borrowings Long term borrowings Subordinated debt Other liabilities Total liabilities	\$ 17,253,854 6,543,782 74,654,069 85,339,591 183,791,296 - 15,607,500 3,966,985 1,056,938 204,422,719	\$ 14,200,995 6,392,765 60,453,093 84,936,708 165,983,561 10,177,000 9,409,500 3,960,615 966,129
Preferred stock Common stock Surplus Accumulated other comprehensive income Retained earnings Total stockholders' equity	2,082,721 12,033,806 105,928 3,065,211 17,287,666	1,271,000 1,977,328 11,484,125 32,207 2,790,572 17,555,232
Total Liabilities & Stockholders' Equity	<u>\$ 221,710,385</u>	\$ 208,052,037

Performance Statistics (unaudited)

(unaudited)	Otr Ended Sept. 30, 2016	Otr Ended June 30, 2016	Otr Ended Mar. 31, 2016	Otr Ended Dec. 31, 2015	Otr Ended Sept. 30, 2015
Net interest margin	3.69%	3.86%	3.85%	3.68%	3.66%
Nonperforming loans/ Total loans	1.39%	1.28%	1.71%	1.31%	1.53%
Nonperforming assets/ Total assets	1.21%	1.16%	1.57%	1.17%	1.34%
Allowance for loan losses/ Total loans	0.79%	0.77%	0.79%	0.82%	0.83%
Average loans/Average assets	85.2%	88.5%	87.7%	85.1%	83.4%
Non-interest expenses*/ Average assets	2.67%	2.80%	2.99%	2.69%	2.57%
Earnings per share – basic and diluted	\$0.16	\$0.15	\$0.13	\$0.12	\$0.15
Book value per share	\$8.30	\$8.13	\$8.38	\$8.24	\$8.13
Total shares outstanding	2,082,721	2,080,360	1,979,234	1,977,328	1,975,520

^{*} Annualized

Income Statements (unaudited)

	Qtr. Ended Sept. 30, 2016	Qtr. Ended June 30, 2016	Qtr. Ended Mar. 31, 2016	Otr. Ended Dec. 31, 2015	Qtr. Ended Sept. 30, 2015
INTEREST INCOME Loans, including fees Securities Other Total interest income	\$2,378,314 61,203 11,099 2,450,616	\$2,288,773 61,264 132 2,350,169	\$2,215,684 64,186 1,108 2,280,978	\$2,149,344 60,049 5,571 2,214,964	\$2,045,914 42,312 6,983 2,095,209
INTEREST EXPENSE Deposits Borrowings Subordinated debt Total interest expense	396,349 56,907 <u>67,847</u> <u>521,103</u>	362,111 52,197 67,486 481,794	354,627 43,343 67,485 465,455	365,375 33,950 62,429 461,754	358,649 34,170 22,809 415,628
Net interest income	1,929,513	1,868,375	1,815,523	1,753,210	<u>1,679,581</u>
Provision for loan losses	43,737	64,125	24,861	110,446	62,090
Net interest income after provision for loan losses	1,885,776	1,804,250	1,790,662	1,642,764	1,617,491
NON-INTEREST INCOME BOLI income Gain on sale of SBA loans Gain on sale of securities Other Total non-interest income	29,528 - - - 48,418 77,946	29,330 - - - 51,413 80,743	29,281 - - - 43,653 72,934	29,890 - - - 45,935 75,825	30,000 - - - - 56,925 86,925
NON-INTEREST EXPENSE Salaries & benefits Occupancy & equipment Professional fees Advertising Data processing Other real estate Other Total non-interest expense	830,995 190,840 73,631 35,394 91,782 5,898 244,603 1,473,143	809,699 192,932 72,489 38,667 87,968 6,830 232,209 1,440,794	832,994 194,695 76,851 42,048 86,514 1,551 261,317 1,495,970	704,372 186,665 83,234 39,203 83,772 9,960 249,741 1,356,947	704,651 179,855 64,368 31,117 78,694 (18,034) 220,843 1,261,494
Income before income tax expense	490,579	444,199	367,626	361,642	442,922
Federal Income Tax expense	<u>158,570</u>	140,084	113,507	109,298	139,833
Net income	\$ 332,009	<u>\$ 304,115</u>	<u>\$ 254,119</u>	\$ 252,344	<u>\$ 303,089</u>
Preferred stock dividends	_	_	(2,577)	(8,047)	(12,708)
Net income available to common shareholders	<u>\$ 332,009</u>	<u>\$ 304,115</u>	<u>\$ 251,542</u>	\$ 244,297	\$ 290,381

	Nine Months Ended September 30, 2016	Nine Months Ended September 30, 2015
INTEREST INCOME Loans Investments Other Total interest income	\$ 6,882,771 186,653 12,339 7,081,763	\$ 5,968,643 137,642 <u>8,244</u> 6,114,529
INTEREST EXPENSE Deposits Borrowings Subordinated debt Total interest expense	1,113,087 152,447 202,818 1,468,352	1,037,749 91,738 22,809 1,152,296
Net interest income	5,613,411	4,962,233
Provision for loan losses	132,723	171,929
Net interest income after provision for loan losses	5,480,688	4,790,304
NON-INTEREST INCOME BOLI income Gain on sale of SBA loans Gain on sale of securities Other Total non-interest income	88,139 - - - 143,484 231,623	90,170 389,160 15,641 132,108 627,079
NON-INTEREST EXPENSE Salaries & benefits Occupancy & equipment Professional fees Advertising Data processing Other real estate owned expenses Other non-interest expense Total non-interest expense	2,473,688 578,467 222,971 116,109 266,264 14,279 738,129 4,409,907	2,067,252 521,756 236,209 117,597 236,127 51,440 675,401 3,905,782
Pre-tax income	1,302,404	1,511,601
Tax expense	412,161	578,176
Net income	\$ 890,243	\$ 933,425
Preferred stock dividends	(2,577)	(38,124)
Net income available to common shareholders	<u>\$ 887,666</u>	<u>\$ 895,301</u>

About First Resource Bank

First Resource Bank is a locally owned and operated Pennsylvania state-chartered bank, serving the banking needs of businesses, professionals and individuals in Chester County, Pennsylvania. The Bank offers a full range of deposit and credit services with a high level of personalized service. First Resource Bank also offers a broad range of traditional financial services and products, competitively priced and delivered in a responsive manner to small businesses, professionals and residents in the local market. For additional information visit our website at www.firstresourcebank.com. Member FDIC.

This press release contains statements that are not of historical facts and may pertain to future operating results or events or management's expectations regarding those results or events. These are "forwardlooking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934. These forward-looking statements may include, but are not limited to, statements about our plans, objectives, expectations and intentions and other statements contained in this press release that are not historical facts. When used in this press release, the words "expects", "anticipates", "intends", "plans", "believes", "seeks", "estimates", or words of similar meaning, or future or conditional verbs, such as "will", "would", "should", "could", or "may" are generally intended to identify forward-looking statements. These forward-looking statements are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are either beyond our control or not reasonably capable of predicting at this time. In addition, these forwardlooking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Actual results may differ materially from the results discussed in these forwardlooking statements. Readers of this press release are accordingly cautioned not to place undue reliance on forward-looking statements. First Resource Bank disclaims any intent or obligation to update publicly any of the forward-looking statements herein, whether in response to new information, future events or otherwise.