

**NEWS RELEASE** 

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### FIRST RESOURCE BANK ANNOUNCES MOST PROFITABLE QUARTER TO DATE; NET INCOME GREW 20% OVER THE PRIOR QUARTER

**EXTON, PA** – First Resource Bank (OTCQX: FRSB) announced financial results for the three months ended March 31, 2018.

Highlights for the first quarter of 2018 included:

- Net income of \$480,992 was the highest quarterly profit in the Bank's history
- Net income grew 20% over the quarter ended December 31, 2017 and 18% over the quarter ended March 31, 2017
- Total interest income grew 3% over the quarter ended December 31, 2017 and 14% over the quarter ended March 31, 2017
- Total loans grew 11% when comparing March 31, 2018 to March 31, 2017
- Net interest margin increased 8 basis points from 3.90% in the quarter ended December 31, 2017 to 3.98% for the quarter ended March 31, 2018

Glenn B. Marshall, President & CEO, stated, "We are pleased with first quarter results as we were able to deploy federal income tax savings into enhancing our staffing and moving forward with plans for a third branch, while still achieving record profitability. The Bank's scalability has been enhanced with personnel moves made during the quarter and we are very excited about our planned geographic expansion into the Wayne, Pennsylvania market."

Net income for the quarter ended March 31, 2018 was \$480,992, which compares to \$401,757 for the previous quarter and \$406,553 for the first quarter of the prior year. The first quarter of 2018 was impacted by the lower corporate federal income tax rate as a result of the Tax Cuts and Jobs Act enacted on December 22, 2017.

Net interest income was \$2,397,303 for the quarter ended March 31, 2018 as compared to \$2,348,581 for the previous quarter, an improvement of 2%. The net interest margin increased 8 basis points from 3.90% for the quarter ended December 31, 2017 to 3.98% for the quarter ended March 31, 2018. The overall yield on interest earning assets increased 14 basis points during the first quarter led by a 3 basis point increase in loan yields to 5.23%. The cost of interest bearing deposits increased 3 basis points during the first quarter to 0.96%.

Non-interest income for the quarter ended March 31, 2018 was \$115,742, as compared to \$93,721 for the previous quarter and \$261,270 for the first quarter of the prior year. There were no gains on sales of SBA loan recognized during the first quarter of 2018 and the fourth quarter of 2017,

as compared to \$155 thousand in gains on sales of SBA loans recognized during the first quarter of 2017.

Non-interest expense increased \$169 thousand, or 10%, in the three months ended March 31, 2018 as compared to the prior quarter. The increase was primarily due to an increase in salaries and benefits, occupancy, advertising, data processing and other costs, partially offset by a decrease in professional fees.

Deposits grew a net \$615 thousand from \$210.9 million at December 31, 2017 to \$211.5 million at March 31, 2018. During the first quarter, non-interest bearing deposits increased \$52 thousand, totaling \$25.0 million at December 31, 2017 and March 31, 2018. Interest-bearing checking balances decreased \$1.2 million, or 12%, from \$9.8 million at December 31, 2017 to \$8.6 million at March 31, 2018. Money market deposits decreased \$836 thousand, or 1%, from \$108.5 million at December 31, 2017 to \$107.7 million at March 31, 2018. Certificates of deposit increased \$2.6 million, or 4%, from \$67.7 million at December 31, 2017 to \$70.2 million at March 31, 2018.

The loan portfolio grew \$5.8 million, or 3%, during the first quarter from \$217.5 million at December 31, 2017 to \$223.3 million at March 31, 2018, with the majority of that growth in commercial real estate loans and construction loans.

The following table illustrates the composition of the loan portfolio:

	Mar. 31,	Dec. 31,	Mar. 31,
	2018	2017	2017
Commercial real estate	\$ 151,113,428	\$ 147,895,320	\$ 133,235,684
Commercial construction	22,295,657	19,794,234	19,716,986
Commercial business	28,297,067	28,315,241	26,727,194
Consumer	21,600,352	21,459,111	22,347,176
Total loans	<u>\$ 223,306,504</u>	<u>\$ 217,463,906</u>	<u>\$ 202,027,040</u>

The allowance for loan losses to total loans was 0.85% at March 31, 2018 as compared to 0.81% at December 31, 2017 and 0.81% at March 31, 2017. Non-performing assets consisted of non-performing loans of \$3.0 million at March 31, 2018, a 1% decrease as compared to the prior quarter. Non-performing assets to total assets increased from 1.13% at December 31, 2017 to 1.17% at March 31, 2018.

Total stockholder's equity increased 2% from \$23.2 million at December 31, 2017 to \$23.5 million at March 31, 2018, primarily due to net income generated. Book value per share increased 14 cents during the first quarter of 2018 to \$8.97 per share at March 31, 2018.

Total assets decreased \$10.7 million, or 4% during the first quarter of 2018. This decline was primarily the result of short term investments purchased near year-end that matured early in the first quarter which were funded with overnight borrowings.

## Selected Financial Data:

Balance Sheets (unaudited)

Balance Sheets (unaudited)	March 31, 2018	December 31, 2017
Cash and due from banks	\$ 1,689,709	\$ 2,998,367
Time deposits at other banks	599,000	599,000
Investments	20,353,738	36,219,930
Loans	223,306,504	217,463,906
Allowance for loan losses	(1,888,321)	(1,751,953)
Premises & equipment	5,755,854	5,671,763
Other assets	8,000,132	7,353,942
Total assets	<u>\$ 257,816,616</u>	<u>\$ 268,554,955</u>
Non-interest bearing deposits	\$ 25,039,012	\$ 24,987,354
Interest-bearing checking	8,574,495	9,755,198
Money market	107,664,560	108,500,566
Time deposits	70,238,585	67,658,995
Total deposits	211,516,652	210,902,113
Short term borrowings	2,653,000	17,997,000
Long term borrowings	14,915,500	11,287,500
Subordinated debt	3,979,726	3,977,603
Other liabilities	1,227,818	1,227,099
Total liabilities	234,292,696	245,391,315
Total stockholders' equity	23,523,920	23,163,640
Total Liabilities & Stockholders' Equity	<u>\$ 257,816,616</u>	<u>\$ 268,554,955</u>

# Performance Statistics (unaudited)

(unautieu)	Qtr Ended Mar. 31, 2018	Qtr Ended Dec. 31, 2017	Qtr Ended Sept. 30, 2017	Qtr Ended June 30, 2017	Qtr Ended Mar. 31, 2017
Net interest margin	3.98%	3.90%	3.96%	3.87%	3.70%
Nonperforming loans/ Total loans	1.35%	1.39%	1.54%	0.99%	0.71%
Nonperforming assets/ Total assets	1.17%	1.13%	1.28%	0.83%	0.60%
Allowance for loan losses/ Total loans	0.85%	0.81%	0.86%	0.80%	0.81%
Average loans/Average assets	86.1%	84.3%	84.6%	84.3%	82.3%
Non-interest expenses*/ Average assets	2.84%	2.57%	2.68%	2.78%	2.75%
Earnings per share – basic and diluted	\$0.18	\$0.15	\$0.18	\$0.18	\$0.19
Book value per share	\$8.97	\$8.83	\$8.72	\$8.55	\$8.61
Total shares outstanding	2,623,575	2,621,887	2,619,773	2,617,596	2,102,476
* Appublized					

\* Annualized

### Income Statements (unaudited)

	Qtr. Ended Mar. 31, 2018	Qtr. Ended Dec. 31, 2017	Qtr. Ended Sept 30, 2017	Qtr. Ended June 30, 2017	Qtr. Ended Mar. 31, 2017
INTEREST INCOME Loans, including fees Securities Other Total interest income	\$2,849,596 130,141 <u>2,563</u> <u>2,982,300</u>	\$2,768,463 113,230 <u>15,593</u> <u>2,897,286</u>	\$2,714,301 109,255 <u>13,976</u> <u>2,837,532</u>	\$2,615,571 102,142 <u>10,888</u> <u>2,728,601</u>	\$2,503,577 98,823 <u>21,723</u> <u>2,624,123</u>
INTEREST EXPENSE Deposits Borrowings Subordinated debt Total interest expense	441,063 76,810 <u>67,124</u> <u>584,997</u>	433,287 47,575 <u>67,843</u> 548,705	410,731 47,005 <u>67,847</u> 525,583	408,308 49,122 <u>67,486</u> <u>524,916</u>	409,673 50,935 <u>67,124</u> 527,732
Net interest income	2,397,303	2,348,581	2,311,949	2,203,685	2,096,391
Provision for loan losses	134,322	89,233	123,974	20,085	120,024
Net interest income after provision for loan losses	2,262,981	2,259,348	2,187,975	2,183,600	1,976,367
NON-INTEREST INCOME BOLI income Gain on sale of SBA loans Other Total non-interest income	35,040 - <u>80,702</u> 115,742	28,258 - <u>65,463</u> 93,721	28,473 41,536 <u>65,797</u> 135,806	28,522 - <u>71,030</u> 99,552	28,370 155,337 <u>77,563</u> 261,270
NON-INTEREST EXPENSE Salaries & benefits Occupancy & equipment Professional fees Advertising Data processing Other Total non-interest expense	1,028,005 194,772 87,452 62,222 105,617 <u>317,187</u> <u>1,795,255</u>	923,583 175,539 90,275 24,802 102,435 <u>309,388</u> 1,626,022	947,285 188,968 82,922 41,717 93,119 <u>292,103</u> 1,646,114	895,634 187,672 144,447 47,905 98,353 294,235 1,668,246	863,822 190,781 113,494 42,475 96,278 <u>332,733</u> 1,639,583
Income before income tax expense	583,468	727,047	677,667	614,906	598,054
Federal income tax expense	102,476	325,290	215,963	197,205	191,501
Net income	<u>\$ 480,992</u>	<u>\$ 401,757</u>	<u>\$ 461,704</u>	<u>\$ 417,701</u>	<u>\$ 406,553</u>

#### About First Resource Bank

First Resource Bank is a locally owned and operated Pennsylvania state-chartered bank with two full-service branches, serving the banking needs of businesses, professionals and individuals in Chester County, Pennsylvania. The Bank offers a full range of deposit and credit services with a high level of personalized service. First Resource Bank also offers a broad range of traditional financial services and products, competitively priced and delivered in a responsive manner to small businesses, professionals and residents in the local market. For additional information visit our website at. Member FDIC.

This press release contains statements that are not of historical facts and may pertain to future operating results or events or management's expectations regarding those results or events. These are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934. These forward-looking statements may include, but are not limited to, statements about our plans, objectives, expectations and intentions and other statements contained in this press release that are not historical facts. When used in this press release, the words "expects", "anticipates", "intends", "plans", "believes", "seeks", "estimates", or words of similar meaning, or future or conditional verbs, such as "will", "would", "should", "could", or "may" are generally intended to identify forward-looking statements. These forward-looking statements are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are either beyond our control or not reasonably capable of predicting at this time. In addition, these forward-looking statements. Readers of this press release are accordingly cautioned not to place undue reliance on forward-looking statements. First Resource Bank disclaims any intent or obligation to update publicly any of the forward-looking statements herein, whether in response to new information, future events or otherwise.