## First Resource Bank

## The Resource Connection

May 2017



Dear Shareholder:

2017 is off to a great start with record profitability in the first quarter.

Below are the first quarter highlights:

- Net income of \$406,553, which was **60%** higher than the prior year first quarter and **4%** higher than the fourth quarter of 2016
- Total interest income and net interest income grew **15%** over the prior year
- Gains of **\$155,337** on the sale of SBA loans were recognized
- Cost of interest bearing deposits declined 4 basis points

The first quarter of 2017 was the fifth consecutive quarter of increasing profitability. We remain focused on growing the balance sheet in an efficient way, avoiding short term pricing decisions to attract loan volume on terms that will hurt us down the road. Our funding mix has improved with organic deposit growth replacing certificates of deposit and non-core sources of funds as they mature. We continue to focus on growing checking deposits to improve our deposit mix and lower our cost of funds.

The full earnings press release appears on our website under the News button. The second page of this Newsletter provides the highlights of the Balance Sheet and Income Statement as of March 31, 2017.

Your Proxy package with our 2016 Annual Report, Proxy materials and the ever important Voting Card should be in your hands by now. If you are having an issue, please call me so we can get it resolved quickly.

#### Please remember to Vote. This is an important shareholder process.

As always, if you have any questions about our Bank, please feel free to call me on my cell at 610-996-6661.

Sincerely,

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Glenn B. Marshall, President and CEO First Resource Bank



*First Resource Bank President and CEO Glenn Marshall with Sister Regina at Bishop Shanahan's Athletic Field* 



### First Resource Bank

# The Resource **Connection**

May 2017

### **Balance Sheet**

	Mar. 31, 2017	Dec. 31, 2016	
Cash and due from banks	\$ 8,096,173	\$ 3,210,601	
Investments	19,999,954	28,959,596	
Loans	202,027,040	197,838,848	
Allowance for loan losses	(1,633,246)	(1,579,068)	
Premises & equipment	5,908,898	5,955,748	
Other assets	6,380,250	6,530,305	
Total assets	\$ 240,779,069	\$ 240,916,030	
Deposits	\$ 204,109,101	\$ 202,655,151	
Borrowings	13,387,500	15,607,500	
Subordinated debt	3,971,232	3,969,108	
Other liabilities	1,209,161	1,065,532	
Total liabilities	222,676,994	223,297,291	
Preferred stock	-	-	
Common stock	2,102,476	2,100,299	
Surplus	12,150,497	12,136,088	
Accumulated other comprehensive income (loss)	(13,652)	(73,849)	
Retained earnings/ (accumulated deficit)	3,862,754	3,456,201	
Total stockholders' equity	18,102,075	17,618,739	
Total Liabilities & Stockholder's Equity	\$ 240,779,069 	\$ 240,916,030	

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	Quarter Ended Mar. 31, 2017		Quarter Ended Mar. 31, 2016	
Interest income	\$	2,624,123	\$	2,280,978
Interest expense		527,732		465,455
Net interest income		2,096,391		1,815,523
Provision for loan losses		120,024		24,861
Non interest income		261,270		72,934
Non interest expense		1,639,583		1,495,970
Pre-tax income		598,054		367,626
Tax expense		191,501		113,507
Net income	\$	406,553	\$	254,119
Preferred stock dividends		-		(2,577)
Net income available to common shareholders	\$	406,553	\$	251,542
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#### Income Statement

FirstResourceBank.com