First Resource Bank

The Resource Connection

December 2017



Dear Shareholder:

We are a Chester County based bank with both of our branches and 74% of our loans in the county. Doing a really good job at home is an important element to our success. We were thrilled when the <u>Daily Local News</u>, our local newspaper, informed us that their online and hard copy readers voted First Resource Bank as 2017 "Best Bank in Chester County". We have worked hard over the last 12 years to build a loyal client base and a name in the community. This recognition is just one public reflection of our efforts.

Absolutely not to be overlooked are the highlights of third quarter and year to date results. Highlights for the third quarter of 2017 included:

- Net income was \$461,704, an increase of 11% over the second quarter of 2017 and 39% over the third quarter of 2016
- Non-interest bearing deposits grew 8%
- The net interest margin expanded from 3.87% in the second quarter to 3.96% in the third quarter
- \$42 thousand in gains on sales of SBA loans were recognized

As I stated in our quarterly earnings press release, the third quarter of 2017 was the seventh consecutive quarter with increasing profitability. In the first nine months of 2017 we have already surpassed net income for the entire year in 2016. Our deposit growth has been focused on business checking and strategies implemented are yielding solid results. We are very happy with the performance of our West Chester branch which has grown in excess of \$55 million in deposits since opening in April 2014.

As always, if you have any questions about our Bank, please feel free to call me on my cell at 610-996-6661.

Sincerely,

Bmould

Glenn B. Marshall, President and CEO First Resource Bank



Thank you to our shareholders and clients for voting First Resource Bank the 2017 Best Bank of Chester County.

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Balance Sheet

	Sept. 30, 2017	Dec. 31, 2016			
Cash and due from banks	\$ 8,621,596	\$ 3,210,601			
Time deposits at other banks	599,000	599,000			
Investments	21,189,896	28,360,596			
Loans	208,199,712	197,838,848			
Allowance for loan losses	(1,780,771)	(1,579,068)			
Premises & equipment	5,745,523	5,955,748			
Other assets	6,394,773	6,530,305			
Total assets	\$ 248,969,729	\$ 240,916,030			
Deposits	\$ 209,531,624	\$ 202,655,151			
Borrowings	11,287,500	15,607,500			
Subordinated debt	3,975,479	3,969,108			
Other liabilities	1,327,178	1,065,532			
Total liabilities	226,121,781	223,297,291			
Common stock	2,619,773	2,100,299			
Surplus	15,456,912	12,136,088			
Accumulated other comprehensive income (loss)	29,103	(73,849)			
Retained earnings/ (accumulated deficit)	4,742,160	3,456,201			
Total stockholders' equity	22,847,948	17,618,739			
Total Liabilities & Shareholders' Equity	\$ 248,969,729	\$ 240,916,030 			

Income Statement

	Quarter Ended Sept. 30, 2017		Se	Quarter Ended Sept. 30, 2016		Nine Months Ended Sept. 30, 2017		Nine Months Ended Sept. 30, 2016	
Interest income	\$	2,837,532	\$	2,450,616	\$	8,190,256	\$	7,081,763	
Interest expense		525,583		521,103		1,578,231		1,468,352	
Net interest income		2,311,949		1,929,513		6,612,025		5,613,411	
Provision for loan losses		123,974		43,737		264,083		132,723	
Non interest income		135,806		77,946		496,628		231,623	
Non interest expense		1,646,114		1,473,143		4,953,943		4,409,907	
Pre-tax income		677,667		490,579		1,890,627		1,302,404	
Tax expense		215,963		158,570		604,669		412,161	
Net income	\$	461,704	\$	332,009	\$	1,285,958	\$	890,243	
Preferred stock dividends		-		-		-		(2,577)	
Net income available to common shareholders	\$	461,704	\$	332,009	\$	1,285,958	\$	887,666	



First Resource Bank employees showing great support of our local Exton Chamber of Commerce at Casino Night.

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