First Resource Bank

The Resource Connection

September 2017



Dear Shareholder:

I am happy to report that the second quarter of 2017 was First Resource Bank's best quarter ever! Highlights for the second quarter of 2017 included:

- Net income was \$417,701, an increase of 3% over the first quarter of 2017 without the benefit of any SBA gains on sale in the second quarter.
- Second quarter of 2017 net income increased 37% over the second quarter of 2016
- The net interest margin expanded from 3.70% in the first quarter to 3.87% in the second quarter
- Total checking deposits grew 12.4%
- Sold \$4.1 million in common stock

We have continued our focus on small business checking on the deposit side shedding certificate of deposits and other wholesale funding. Over the last few years, we have seen increasing improvement in this checking mix every quarter. This deposit mix in combination with smart loan growth continue to support a strong net interest margin which is evident in this quarter's numbers.

As occurs from time to time, the Bank has the opportunity to look hard at growth for growth sake or smart growth. We continue to see good loan growth but have also taken the opportunity over the last six months to not add any low rate long term interest rate commitments which would be growth for growth sake but hurts us down the road as the deposit cost of funds increases. We continue to attempt to avoid adding these 7 year and 10 year fixed rate credits which will make little sense in a future interest rate environment.

Please keep an eye out for our new website to be launched in the fall. We are in the process of proofing the pages for this enhanced mobile and web portal access point to the Bank.

The full earnings press release appears on our website under the News button. The second page of this Newsletter provides the highlights of the Balance Sheet and Income Statement as of June 30, 2017.

As always, if you have any questions about our Bank, please feel free to call me on my cell at 610-996-6661.

Sincerely,

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Glenn B. Marshall, President and CEO First Resource Bank



Visit us at our West Chester or Exton branch today.

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September 2017

Balance Sheet

	June 30, 2017	Dec. 31, 2016			
Cash and due from banks	\$ 8,878,887	\$ 3,210,601			
Investments	20,597,203	28,959,596			
Loans	205,102,313	197,838,848			
Allowance for loan losses	(1,648,400)	(1,579,068)			
Premises & equipment	5,829,462	5,955,748			
Other assets	6,390,686	6,530,305			
Total assets	\$ 245,150,151	\$ 240,916,030			
Deposits	\$ 204,211,663	\$ 202,655,151			
Borrowings	13,387,500	15,607,500			
Subordinated debt	3,973,356	3,969,108			
Other liabilities	1,195,663	1,065,532			
Total liabilities	222,768,182	223,297,291			
Common stock	2,617,596	2,100,299			
Surplus	15,438,362	12,136,088			
Accumulated other comprehensive income (loss)	45,556	(73,849)			
Retained earnings/ (accumulated deficit)	4,280,455	3,456,201			
Total stockholders' equity	22,381,969	17,618,739			
Total Liabilities & Stockholder's Equity	\$ 245,150,151	\$ 240,916,030			

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Income	Statement	
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	Quarter Ended June 30, 2017		Quarter Ended June 30, 2016		Six Months Ended June 30, 2017		Six Months Ended June 30, 2016	
Interest income	\$	2,728,601	\$	2,350,169	\$	5,352,724	\$	4,631,147
Interest expense		524,916		481,794		1,052,648		947,249
Net interest income		2,203,685		1,868,375		4,300,076		3,683,898
Provision for loan losses		20,085		64,125		140,109		88,986
Non interest income		99,552		80,743		360,822		153,677
Non interest expense		1,668,246		1,440,794		3,307,829		2,936,764
Pre-tax income		614,906		444,199		1,212,960		811,825
Tax expense		197,205		140,084		388,706		253,591
Net income	\$	417,701	\$	304,115	\$	824,254	\$	558,234
Preferred stock dividends		-		-		-		(2,577)
Net income available to common shareholders	\$	417,701	\$	304,115	\$	824,254	\$	555,657



First Resource Bank is a proud supporter of the Chester County Detachment Marine Corps League which holds its Annual Golf Classic in Memory of Brandon Hardy. The Marine Corps League sends supplies to our troops, and financially supports our wounded warriors, disabled veterans, and the families of fallen Marines.

FirstResourceBank.com